



PATH – Collaborative Planning & Implementation (CPI)

Northwest Collaborative Planning Meeting

Tuesday, April 15th, 2025



POPULATION HEALTH
INNOVATION LAB

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Land Acknowledgment

The Population Health Innovation Lab team respectfully acknowledges that we live and operate on the unceded land of Indigenous peoples throughout the U.S.

We acknowledge the land and country we are on today as the traditional and treaty territory of the Native American, Alaska Native, and Tribal nations who have lived here and cared for the Land since time immemorial. We further acknowledge the role Native American, Alaska Native, and Tribal nations have today in taking care of these lands, as well as the sacrifices they have endured to survive to this day.

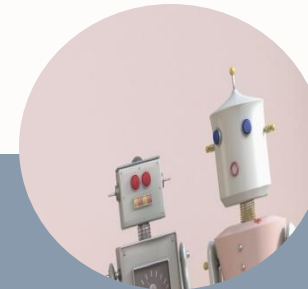


Welcome & Housekeeping



Roll Call

Please share your name, location, title, and organization in the chat.



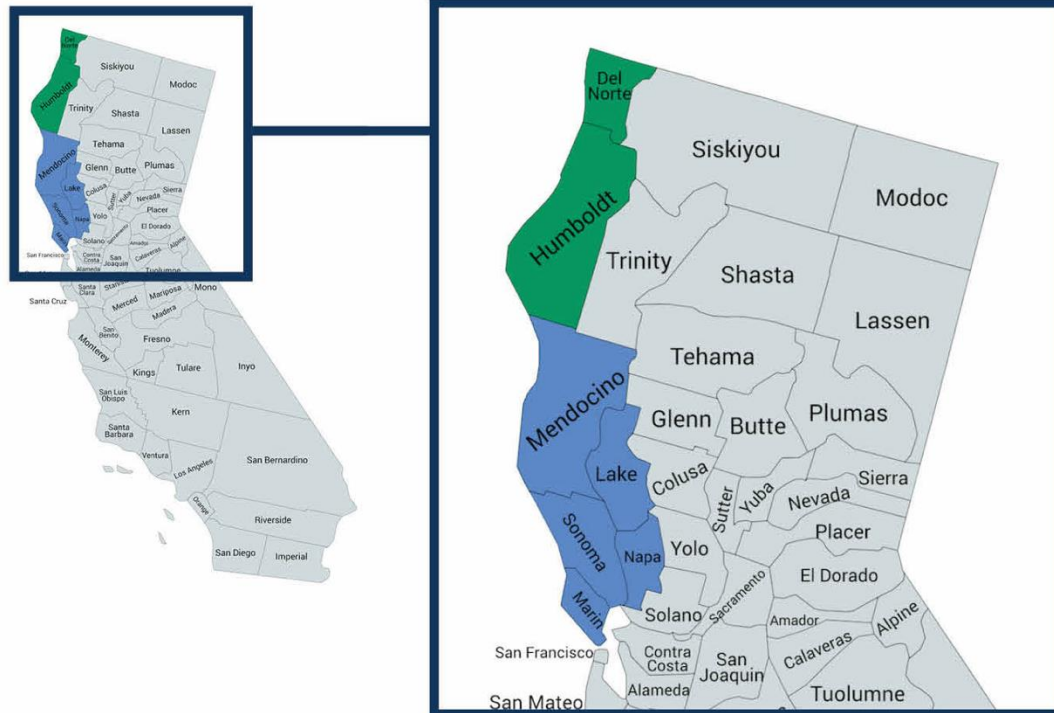
Participation Eligibility

Vendors and salespeople should recuse themselves from soliciting during this collaborative convening.



Collaborative Planning & Implementation Overview

Region Counties Supported by PHIL



CPI collaboratives will work together to identify, discuss, and resolve CalAIM implementation issues.

- Learn more about the PATH CPI initiative [here](#).
- Catch up with us! Find meeting minutes, Readiness Roadmap Resources, and registration links on the [PHIL website](#).

Population Health Innovation Lab (PHIL)

PATH CPI Project Team



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Agenda for Today

- Welcome, Framing, and Flow of the meeting
- Managed Care Plan Updates from Partnership HealthPlan of California (PHC)
- Grant Funding Opportunities to Support ECM and Community Supports Capacity Building and Programming
- Successes from the Field: Applying for and Implementing PATH CITED and PHC IPP Grant Funding
- Integrating Community Health Worker Services with CalAIM ECM and Community Supports
- Announcements and Updates
- Feedback and Closing



Objectives

- Provide information on the PATH Capacity and Infrastructure Transition, Expansion, and Development (CITED) grant funding opportunity.
- Increase awareness of Partnership HealthPlan of California's Incentive Payment Program (IPP) grant funding opportunity.
- Develop a shared understanding of the landscape of services provided by Community Health Workers / Promotores / Community Health Representatives (CHW/P/R) in CalAIM ecosystems of care.
- Encourage shared learning and provide a platform for open dialogue with CalAIM providers, local Managed Care Plans, and other local stakeholders to strengthen a culture of collaboration.
- Facilitate an open forum to enhance transparency surrounding challenges, successes, and innovations in CalAIM Enhanced Care Management (ECM) and Community Supports services.



Commitments to Community Inclusivity

Be Present, Brave, and Curious

- Encourage different opinions and respectful disagreement
- Embrace conflict which can deepen our understanding
- Acknowledge the risk speakers take, and value the privilege to learn from one another.
- Make use of opportunities to connect person-to-person

Create An Inclusive Space

- Invite the unheard voices
- Take responsibility for our own voices (make space)
- Resist the temptation to only witness the dialogue (take space)*

Invite Anti-Racist Dialogue

- Be aware we all have a bias that may impact action; biases are learned and can be unlearned.
- **Address racially biased systems and norms.**
- Recognize the vast and varied lived experiences participants have with racism.
- **Be intentional about power dynamics and how you exercise your privilege.**
- Avoid defensive responses when people speak from lived experiences with racism

Be Accountable

- Foster awareness of unrepresented community members not “in the room”
- Respect each other’s time - participate fully and prepare for each activity
- Commit to actions that move items beyond discussion
- Practice patience and persistence – we cannot solve everything in a single conversation and will revisit topics that require additional discussion*

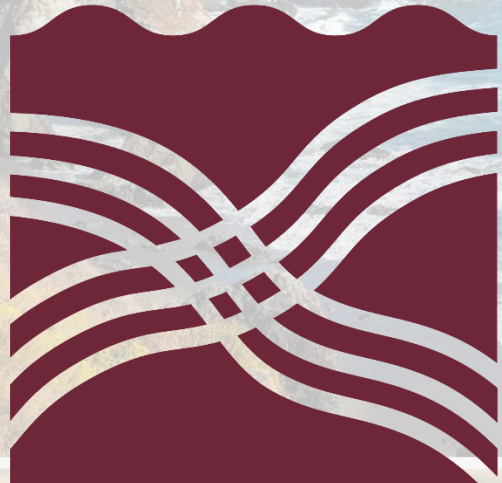


Partnership HealthPlan of California (PHC)

Updates on CalAIM

Victoria Sacramento

PARTNERSHIP



HEALTHPLAN
of CALIFORNIA
A Public Agency



Managed Care Plan CalAIM Updates

April 2025

Agenda



ECM QIP Webinars
ECM TAR Submission Flyer
Funding Opportunities
Closed-Loop Referral (CLR) Provider Reporting Changes



ECM QIP Webinars



ECM QIP Webinars

Onboarding Training:

Content: Detailed overview / Q&A

Best for: New providers / provider staff

Register for (1) session:

Wednesday, April 16, 2025

10 a.m. – 11 a.m.

Register: [here](#)

Thursday, April 24, 2025

1 p.m. – 2 p.m.

Register: [here](#)

Refresher Training:

Content: Measures review / Q&A

Best for: Current program participants

Register for (1) session:

Thursday, April 17, 2025

1:00 p.m. – 2 p.m.

Register: [here](#)

Wednesday, April 23, 2025

10 a.m. – 11 a.m.

Register: [here](#)

Please contact us at ECMQIP@PartnershipHP.org with any questions.



ECM TAR Submission Flyer



Best Practice: ECM TAR Submission

ECM TAR Best Practice:

https://www.partnershiphp.org/Community/Documents/CalAIM%20Webpage/ECM%20Documents/Authorizations/ECM%20TAR%20Flyer_Comms_FINAL.pdf

The following is a short Treatment Authorization Request (TAR) reference guide for Enhanced Care Management (ECM) providers.

Online Services Provider Portal Link: <https://provider.partnershiphp.org/UI/Login.aspx>

Initial TAR: 1 year/12 months – End Date should be the last day of the twelfth month.

Submit the following:

TAR Start & End Dates

START DATE: 7/1/2024 END DATE: 6/30/2025

TAR TYPE: *
Please attach Prescription, MD Order, and Clinical Notes providing medical justification for the requested service.
ECM

SELECT PROVIDER: *

SERVICE PROVIDER ADDRESS:

PREFERRED RETURN FAX#:

IS URGENT: No

SERVICE PROVIDER DETAILS:

PROVIDER FAX# (ON FILE):

PATIENT CURRENT LOCATION: *
Homeless

Service Details should be entered and look exactly like below:

Diagnosis Details & Medical Justification

PRIMARY DIAGNOSIS: * (No decimal point needed)
Z5900

DIAGNOSIS CODE: Z5900

DIAGNOSIS DESCRIPTION: Homelessness unspecified

SECONDARY DIAGNOSIS: (No decimal point needed)
Search diagnosis based on diagnosis code or its description

SECONDARY CODE:

SECONDARY DESCRIPTION:

Service Details & Additional Notes

Service Code	Service Description	Modifier 1	Modifier 2	Modifier 3	Units	Quantity	Charges	
G9012	OTHER SPECIFIED CASE MGMT				0	1	0	Edit Delete
G9012	OTHER SPECIFIED CASE MGMT	U2			0	999	0	Edit Delete
G9008	Coordinated care fee, phys coordinate care oversight scvcs	U1			0	999	0	Edit Delete

[Add New Service Code](#)

TAR Reauthorizations: Six months – End Date should be the last day of the sixth month.

Submit the following:

TAR Start & End Dates

START DATE: 7/1/2024 END DATE: 12/31/2024

TAR TYPE: *
Please attach Prescription, MD Order, and Clinical Notes providing medical justification for the requested service.
ECM

SELECT PROVIDER: *

SERVICE PROVIDER ADDRESS:

PREFERRED RETURN FAX#:

IS URGENT: No

SERVICE PROVIDER DETAILS:

PROVIDER FAX# (ON FILE):

PATIENT CURRENT LOCATION: *
Homeless

Service Details should be entered and look exactly like below:

Diagnosis Details & Medical Justification

PRIMARY DIAGNOSIS: * (No decimal point needed)
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SECONDARY DESCRIPTION:

Service Details & Additional Notes

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G9008	Coordinated care fee, phys coordinate care oversight scvcs	U1			0	999	0	Edit Delete

[Add New Service Code](#)

Funding Opportunities



DHCS PATH CITED Funding

PATH CITED Round 4 application window opened on January 6, 2025

The deadline to apply for PATH CITED Round 4 funding has been extended to 11:59 p.m. PST on May 2, 2025

CITED Eligibility

Organizations eligible to apply:

- CBOs
- County, city, or local government agencies
- Federally Qualified Health Centers
- Medi-Cal Tribal and Designee of Indian Health Program
- Others as approved by DHCS.

Round 4 Priorities

PATH CITED Round 4 priorities include:

- ECM/Community Supports in rural counties
- Statewide ECM needs
- Tribal partners and providers
- Statewide Community Supports services needs
- County-specific gaps in ECM by Population of Focus
- County-specific gaps in Community Supports services by Community Support type
- Counties providing Transitional Rent

DHCS PATH CITED Funding

Upcoming PATH Webinars:

- April 17, 2025, 10 a.m. – 11 a.m. PATH CITED Round 4 Office Hours [Registration](#)
- April 24, 2025, 10 a.m. – 11 a.m. PATH CITED Round 4 Office Hours [Registration](#)
- Submissions due May 2, 2025

Resources:

- <https://www.ca-path.com/cited>

2025-2026 IPP Funding

- Partnership is accepting applications for the 2025-2026 CalAIM Grant Program
- Grants available for the following categories:
 - Justice Involved Population of Focus – capacity building
 - Access – projects that support PCP/Specialty access for Members to establish care
 - Rural Focus – capacity building
 - Build capacity and/or expansion of Short-Term Post Transition Housing and/or Short-Term Recuperative Care facility
- Applications due by 5PM on May 16, 2025
 - Approval Announcements will be made in June 2025
 - Funding must be spent by December 31, 2026.
- The budget template and application can be found on the [CalAIM webpage](#) under Additional Resources, questions can be directed to Grants@partnershiphp.org

[Partnership CalAIM Grant Program Application](#)



Closed-Loop Referral (CLR) Provider Reporting Changes



Closed-Loop Referral (CLR) Provider Reporting Changes

ECM:

File Template: MIF Update

Referral Type (Community vs. Identified by MCP)

File Template: RTF Updates

- Referral status
- Date of referral status
- Reason for CLR closure
- ECM Lead Care Manager's email address

CS:

File Template: ASF Updates (CS)

Referral Type (Community vs. Identified by MCP)

File Template: RTF Updates

- Referral status
- Date of referral status
- Reason for CLR closure



Questions

Contacts:

- **ECM@partnershiphp.org**
- **CommunitySupports@partnershiphp.org**
- **ClaimsECMhelpdesk@partnershiphp.org**

Register for upcoming CalAIM Office Hours [here](#)



Grant Funding Opportunities to Support ECM and Community Supports Capacity Building and Programming



31 days



17 days



Opportunity #1: Partnership Health Plan's CalAIM Grant Application



What is the CalAIM Incentive Payment Program (IPP)?

The CalAIM Incentive Payment Program supports the implementation and expansion of Enhanced Care Management, Community Supports, and other CalAIM initiatives by providing incentives **to Medi-Cal managed care plans (MCPs)**.

Partnership HealthPlan of California is utilizing the CalAIM IPP funding to invest in ECM and Community Supports Providers through the 2025-2026 CalAIM Grant Program.

All applicants are to use funding to better integrate and support ECM and Community Supports initiatives.



Application Logistics



- Grants open to all ECM and Community Supports providers in Partnership's 24 counties.
- Grants are also open to those organizations *intending* to contract with Partnership HealthPlan.
- Application due with all required documentation by 5 p.m. May 16.
- Application and resources are posted on the Partnership website at:
<https://www.partnershiphp.org/Community/Pages/CalAIM.aspx>



What are the Grant Categories?

Applicants may apply to ONE category only:

- Justice Involved Population of Focus – *Capacity building*
- Access – *Projects that support PCP/ Specialty access for members to establish care*
- Rural Focus – *Capacity building*
- Build capacity and/or expansion of Short-Term Post Transition Housing and/or Short-Term Recuperative Care facility



Prepare for the CalAIM Grant Application

What is due to PHC?

- ✓ Narrative for questions, based on selected category
- ✓ Excel Budget Template
- ✓ The application, budget, and supporting materials must be submitted in a single PDF document

Does the application reveal how your organization...

- ✓ Has successfully completed similar funding opportunity goals?
- ✓ Can successfully grow and maintain capacity for services?
- ✓ Will be filling a gap?
- ✓ Has prepared for sustainability of programs after funding?



**Opportunity #2:
PATH Capacity and Infrastructure
Transition, Expansion, and
Development (CITED) Round 4**



PATH CITED Round 4

- CITED Round 4 provides one year funding to enable the *transition, expansion, and development* of **ECM and Community Supports** capacity and infrastructure.
- PATH CITED Round 4 Eligibility: Organizations eligible to apply for Round 4 funding include:
 - CBOs
 - County, city, or local government agencies
 - Federally Qualified Health Centers
 - Tribes
 - Indian Health Care Providers
 - Providers (including but not limited to hospitals and provider organizations)
 - Others as approved by DHCS
- Due Friday, May 2nd at 11:59 p.m. PST



CITED Round 4 Priorities

Priorities DHCS has identified for Round 4.

- County-Specific ECM and Community Supports gaps
- Statewide ECM and Community Supports gaps
 - Birth Equity
 - Justice-Involved
 - Transitional Rent
- Tribal Entities or other entities serving tribal members
- Rural counties
- Entities operating in counties with lower funding in [prior CITED rounds](#)
- Entities serving individuals whose primary language is not English
- Local CBOs



Allowable Uses of PATH CITED Funding

Allowable uses of funding include, but are not limited to:

- Training and Recruitment
- Salary Support for New and/or Existing Positions
- Modifying, purchasing and/or developing the necessary referral, billing, data reporting or other infrastructure and IT systems, to support integration into CalAIM
- Evaluating and monitoring ECM and Community Supports service capacity to assess gaps and identifying strategies to address gaps
- Developing a plan to conduct outreach to populations who have traditionally been under resourced and/or underserved to engage them in care
- Other uses as approved by DHCS
- *Examples of projects from grantees in the region...*

IT software and
licensing

Salary support for
new and existing
staff

New office
furniture

Indirect costs to
bolster
implementation of
ECM services



Considerations

Plan for the following when developing your application:

- ☐ **Shovel Readiness-** *Remember, you have one year to accomplish goals. You should be able to start progress quickly!*
- ☐ **Organization Capacity-** *Do you have the team to begin implementing what's laid out in your application? For example, do you have the team ready to hire and onboard?*
- ☐ **Sustainability-** *Post CITED funding, will your organization continue to provide ECM and/or Community Supports services?*
- ☐ **Community and Partners-** *How have you worked with your community partners to align with gaps and needs?*



PHIL's Tips

- ☐ Review the “How to Make Your Grant Application Stronger” slide decks:
 - ☐ Including staff salaries? See tips on slide 25 - 33 [here](#).
 - ☐ IT requests in mind? See tips on slides 35 – 37 [here](#).
- ☐ Ensure organization's authorized signatory key staff are aware of due dates.
- ☐ Review, review, review! Make sure you check every box necessary.
- ☐ Check your emails, and your calendar! Are the right staff available to update your application if it is sent back with revisions?



Successes from the Field: Applying for and Implementing PATH CITED and PHC IPP Grant Funding

Humboldt County Department of Health
and Human Services

Aaron Zell, MBA

Program Manager – Housing and Homelessness



Questions?



Integrating Community Health Worker Services with CalAIM ECM and Community Supports



Your Responses from 2024 Polls



Which topical areas are most important for your organization's CalAIM implementation goals in 2025?

“Integrating the CHW benefit and ECM services”



...a trusted member of and/or has an unusually close understanding of the community served.

(APHA, 2025)





Who are Community Health Workers / Promotoras / Representatives?

- Recognized internationally as an essential part of health promotion and disease prevention
- Many different titles for similar work:
 - Community Health Worker (DHCS)
 - Promotoras(es) de Salud (Visión y Compromiso)
 - Community Health Representatives (Indian Health Services)
 - Navigators
 - Violence Prevention Specialists (DHCS)



About the Work

The CHW/P/R Workforce is:

Unique

Community-
Based

Historic and
Diverse

Cross-Sector

Proven

Precarious

([NACHW, Six Pillars](#))



CHW vs. CHW Benefit vs. CHW Services

Community Health Worker



Trusted Individual

CHWs are **key members** of many teams and provide **services** in many different settings.

Medi-Cal CHW Benefit



Funding for Services

Medi-Cal CHW Benefit can be used to improve health in priority areas of the DHCS Population Health Management Program through Fee-For-Service contracting and billing.

CalAIM ECM & Community Supports



Part of Care Team

CHWs may provide services as part of other benefits such as **ECM** and **Community Supports**. Leverage funding sources to achieve the right services, at the right point in time for each client.



Mentimeter Live Poll

*Click the link in the chat to join on your
computer,*

OR

*Use your smartphone camera to scan the
QR code.*





Live Poll: Question 1



Do you currently have staff members who provides CHW/P/R services?

- Yes
- No but planning to hire
- No and no plans of hiring
- Unsure



Live Poll: Question 2

Is your organization currently contracted to bill for the Medi-Cal CHW benefit?

- Yes
- No but plan to contract
- No and no plans of contracting
- Unsure





Live Poll: Question 3

*Are you integrating
CHW/P/R services
with CalAIM ECM and
Community Supports?*

- Yes
- No but considering
- No
- Unsure





Medi-Cal CHW Benefit Covered Services

What does Medi-Cal Consider to be Preventive Services?

- Services that prevent disease, disability, asthma, and other health conditions or their progression; services that prolong life and promote physical and mental health.

What types of CHW/P/R Services are Covered by Medi-Cal?

Health
Education

Health
Navigation

Screening &
Assessments

Individual
Support &
Advocacy

Check out the Children's Partnership homepage for the new [CHW/P/R MEDI-CAL BENEFIT FACT SHEET](#)

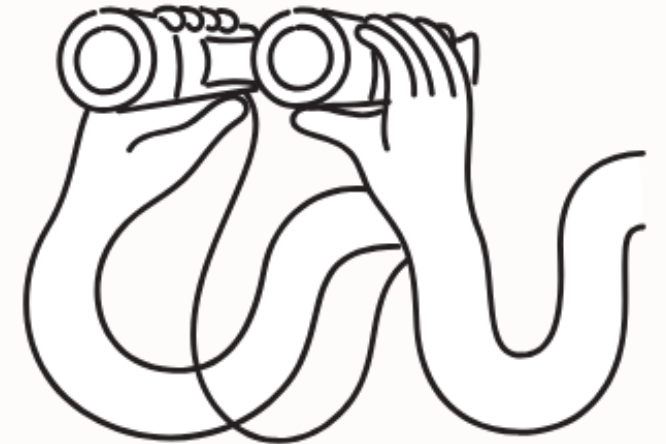


Funding CHW Services

There are a variety of funding structures that can support the valuable addition of a CHW to a care team.

1. Job functions of that specific CHW
2. MCP contracting status of the organization
3. Hiring and supervising organization
4. DHCS funding streams being accessed

More to come at the May Convening!





Moving Forward with CHW Services

Consider how each of the factors fit with your organization's needs and CalAIM goals.

Who is on your team?



What are you contracted for?



What is your client mix?





Continue the Journey





Amplifying Impact Initiative

Supporting & Scaling the CHW/P/R Workforce in California

Upcoming Event: CHW/P/R Solutions for Enhanced Care Management

This webinar will feature highlights from community-based organizations, federally-qualified health centers, and Indigenous health initiatives, with real-world insights and provide actionable strategies for advancing ECM programs.

[Registration Here](#)



Learn more about the [Amplifying Impact Initiative](#)



Announcements & Upcoming Events



Connecting Services for the ECM JI Population of Focus

Throughout the Reentry and Post-Release Process

The webinar is open to the public, and the following entities may benefit from attending:

- Correctional facilities
- Counties and county behavioral health agencies
- MCPs
- ECM and Community Supports providers
- Others supporting justice-involved individuals.

Friday, May 16, 2025

10 to 11 a.m. PDT

[Advanced Registration Required](#)



A PHIL Collective Offering:

Community Health Solutions Web Discussion: Innovations in Community Health

The Community Health Solutions Web Discussion is a must-attend event for public health professionals, healthcare innovators, community leaders, and policymakers seeking practical strategies and innovative solutions in community health.

Featured Speaker: Jessica Rothenberg-Aalami, PhD, Founder & CEO, Cell-Ed, a pioneering mobile-first platform bridging the digital divide by delivering critical skills training and health education to vulnerable populations through basic mobile phones.

Moderators: Meg Buzzi and Sue Grinnell, MPH

Join us for an engaging conversation designed to bridge knowledge, build networks, and spark action!

Wednesday, May 7, 2025

12 to 1 p.m. PDT

[Advanced Registration Required](#)



Agenda

1. *Welcome, Introduction of Tribal Leaders, and Review of Agenda*
 - *Open Discussion*
2. *DHCS Director's Update*
 - *Open Discussion*
3. *Behavioral Health (BH) Update*
 - *Review of Behavioral Health Information Notice 25-007 for Traditional Healers and Natural Helpers*
4. *Managed Care Update/Review of Managed Care Tribal Liaison Survey and Best Practices*
5. *Items for Next Meeting/Final Comments*

DHCS Tribal and Indian Health Representatives Webinar

Please save-the-date for the next Department of Health Care Services (DHCS) Tribal and Indian Health Program Representatives meeting on April 22, 2025. The meeting will take place via webinar. Please see registration information below.

Tuesday, April 22, 2025
1 to 4 p.m. PDT
WebEx Link: [Registration](#)



Release of Updated Behavioral Health Services Act County Policy Manual and Public Comment Period

Earlier this week, DHCS released updates to the Behavioral Health Services Act County Policy Manual and opened the public comment period for Module 3.

DHCS invites Californians interested in shaping the future of behavioral health care to view the draft Module 3 policy manual and provide input. To learn about the feedback submission process, please watch this instructional training video.

Comments and feedback will be accepted from April 7 through 25. For public comment-related inquiries, please email BHTPolicyFeedback@dhcs.ca.gov

Questions? For specific questions about the final policy manual, please email BHTinfo@dhcs.ca.gov.



PHIL on the PATH TA Marketplace!

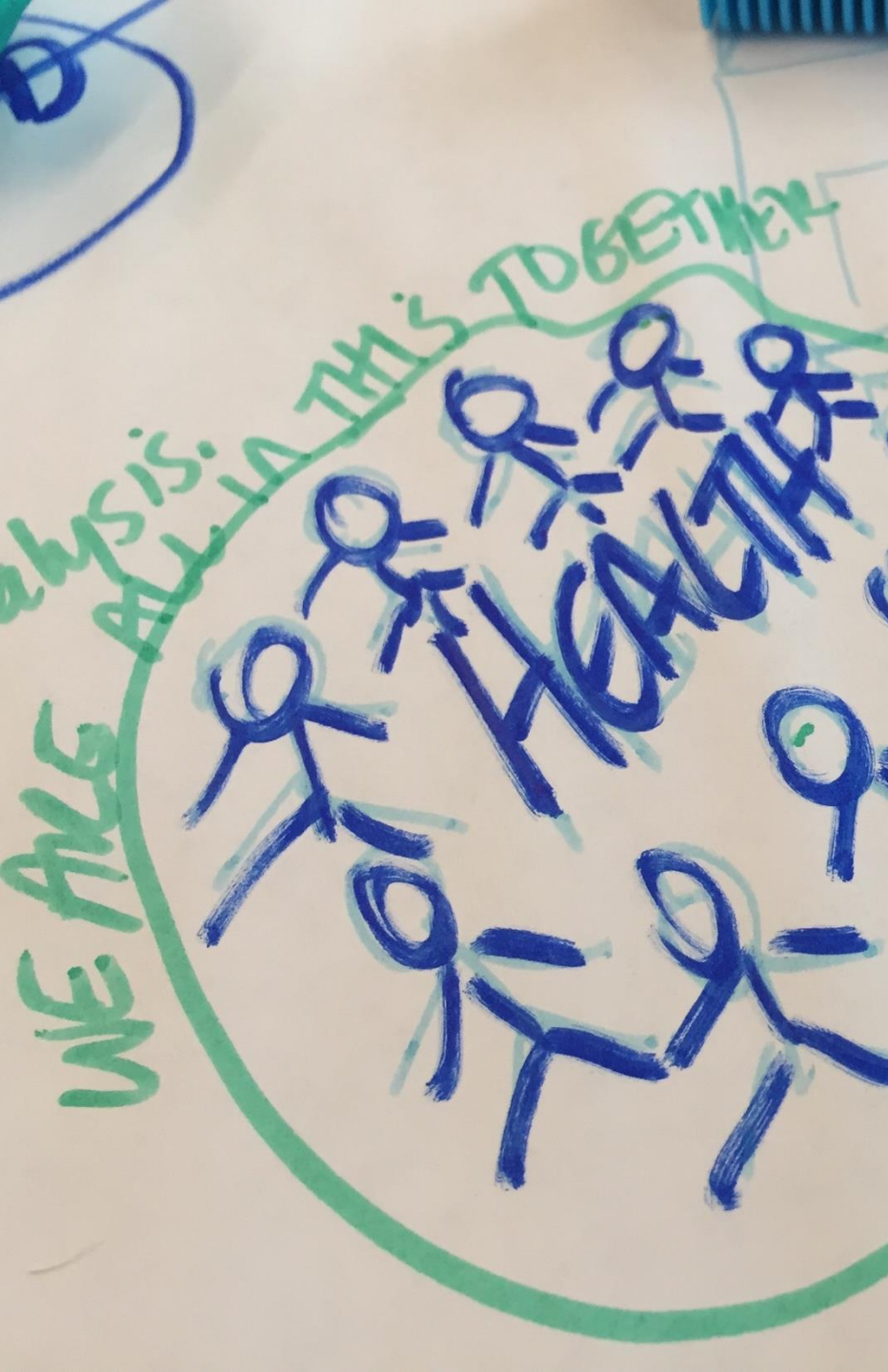
Domains:

- Building Data Capacity
- Health Equity
- Cross-Sector Partnerships

Areas of Focus Supporting:

- Rural Providers
- Tribal and Indian Health Care Providers

Check out [PHIL's Vendor Profile](#) on the PATH TA Marketplace! Contact us at PATH@pophealthinnovationlab.org to explore how we can support you!





See You In May!

Our next CPI regional meeting is virtual. We hope to see you there!

Tuesday, May 20th at 1:00 PM

[Register here](#)



Post-Event Evaluation

To continue improving our work as your CPI Facilitator, PHIL kindly asks that you complete the brief survey that pops up in a new tab at the close of the meeting. Your feedback ensures quality improvement and will inform planning and activities through the evolution of the collaborative.



<https://bit.ly/4jq6zbc>



Thank You!

Feel free to contact our PATH CPI team

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Thank you!

