



PATH Collaborative Planning & Implementation (CPI)

Welcome! The Southwest Collaborative Planning Meeting will be starting shortly.

July, 17, 2024



POPULATION HEALTH
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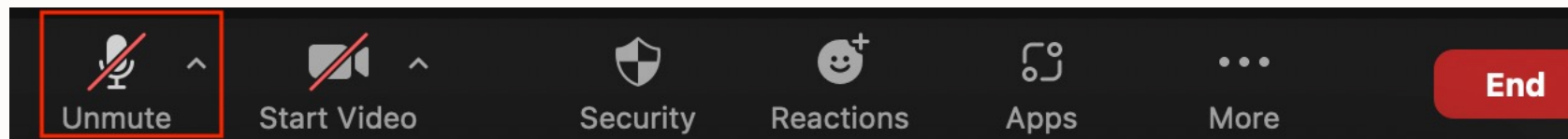
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Recordings will be available per request after the event.
Please email PATH@pophealthinnovationlab.org

Please mute your microphone during the presentation.





PATH – Collaborative Planning & Implementation (CPI)

Southwest Collaborative Planning Meeting

July 17, 2024



POPULATION HEALTH
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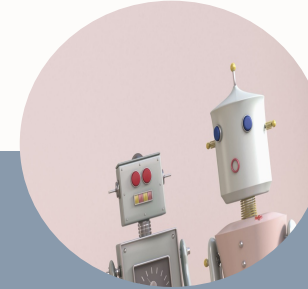


Welcome & Housekeeping



Roll Call

Please share your name, location, title, and organization in the chat.



Participation Eligibility

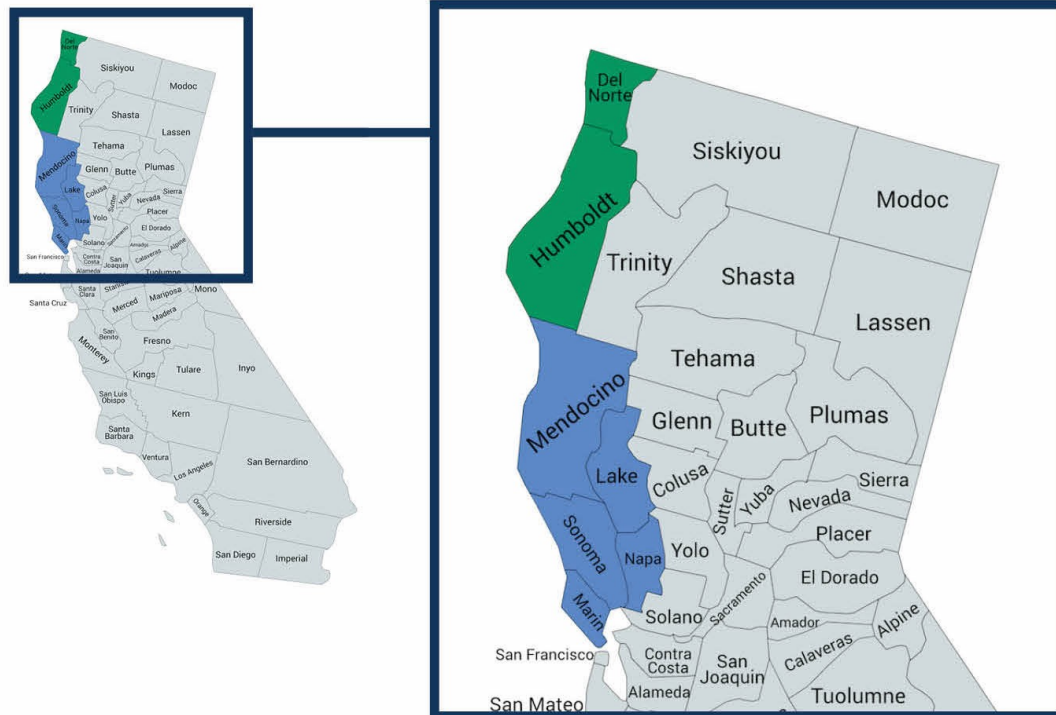
Vendors and salespeople should recuse themselves from soliciting during this collaborative convening.



Collaborative Planning & Implementation Overview

Region Counties Supported by PHIL

- Northwest
- Southwest



CPI collaboratives will work together to identify, discuss, and resolve CalAIM implementation issues.

- Learn more about the PATH CPI initiative [here](#).
- Catch up with us! Find meeting minutes, Readiness Roadmap Resources, and registration links on the [PHIL website](#).



Agenda for Today

- Welcome, Framing, & Check-In
- Local Organization Spotlight
- Update from Partnership HealthPlan of California
- Update from Kaiser Permanente
- Community Supports Updates
- CalAIM Policy Landscape
- Guest Speaker: TA Marketplace
- Evaluation and Close



Objectives

- Learn about the benefits and applications of the TA Marketplace for improving organizational effectiveness in CalAIM implementation.
- Gain an understanding of the current CalAIM policy landscape, its implications for service providers, and where to access this information.
- Encourage shared learning and provide a platform for open dialogue with CalAIM providers, local Managed Care Plans, and other local stakeholders to strengthen a culture of collaboration.
- Facilitate an open forum to enhance transparency surrounding challenges, successes, and innovations in CalAIM Enhanced Care Management (ECM) and Community Supports services.



Land Acknowledgment

The Population Health Innovation Lab team respectfully acknowledges that we live and operate on the unceded land of Indigenous peoples throughout the U.S.

We acknowledge the land and country we are on today as the traditional and treaty territory of the Native American, Alaska Native, and Tribal nations who have lived here and cared for the Land since time immemorial. We further acknowledge the role Native American, Alaska Native, and Tribal nations have today in taking care of these lands, as well as the sacrifices they have endured to survive to this day.



Commitments to Community Inclusivity

Be Present, Brave, and Curious

- Encourage different opinions and respectful disagreement
- Embrace conflict which can deepen our understanding
- Acknowledge the risk speakers take, and value the privilege to learn from one another.
- Make use of opportunities to connect person-to-person

Create An Inclusive Space

- Invite the unheard voices
- Take responsibility for our own voices (make space)
- Resist the temptation to only witness the dialogue (take space)*

Invite Anti-Racist Dialogue

- Be aware we all have a bias that may impact action; biases are learned and can be unlearned.
- **Address racially biased systems and norms.**
- Recognize the vast and varied lived experiences participants have with racism.
- **Be intentional about power dynamics and how you exercise your privilege.**
- Avoid defensive responses when people speak from lived experiences with racism

Be Accountable

- Foster awareness of unrepresented community members not “in the room”
- Respect each other’s time - participate fully and prepare for each activity
- Commit to actions that move items beyond discussion
- Practice patience and persistence – we cannot solve everything in a single conversation and will revisit topics that require additional discussion*



Partnership HealthPlan of California (PHC)

Updates on CalAIM

Ashley Peel, ECM Program Manager



Kaiser Permanente

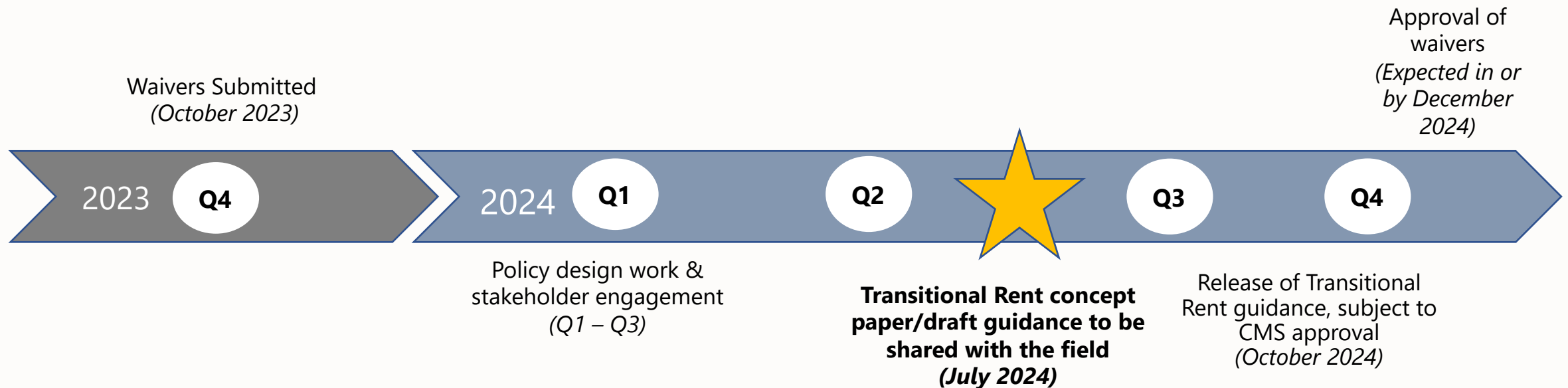
Updates on CalAIM implementation

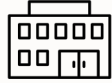
Andrew Tsang
Local Engagement Consultant



The Timeline for Transitional Rent Design

Transitional Rent will go live, on a rolling basis, in the MCP and County Behavioral Health (BH) delivery systems on 1/1/25 (subject to CMS approval).
Draft guidance will be shared with the field in July 2024.





Housing Transition Navigation Services

Short Term Post-Hospitalization Housing

Respite Services

Medically-Supportive Food/ Meals/ Medically Tailored Meals

Community Supports:

Your Thoughts

Housing Deposits

Recuperative Care (Medical Respite)

Personal Care and Homemaker Services

Asthma Remediation

Housing Tenancy and Sustaining Services

Day Habilitation Programs

Nursing Facility Transition/ Diversion to Assisted Living Facilities

Environmental Accessibility Adaptations (Home Modifications)

Transitional Rent *

Sobering Centers

Community Transition Services/ Nursing Facility Transition to a Home

- KP and PHC offers payment
- KP offers payment in Napa, Marin and Sonoma
- No payment offered in PHC region
- Neither MPC offers payment

* New Community Support



PATH CPI Policy and Resource Updates

Stefani Hartsfield
Hartsfield Health Systems Consulting

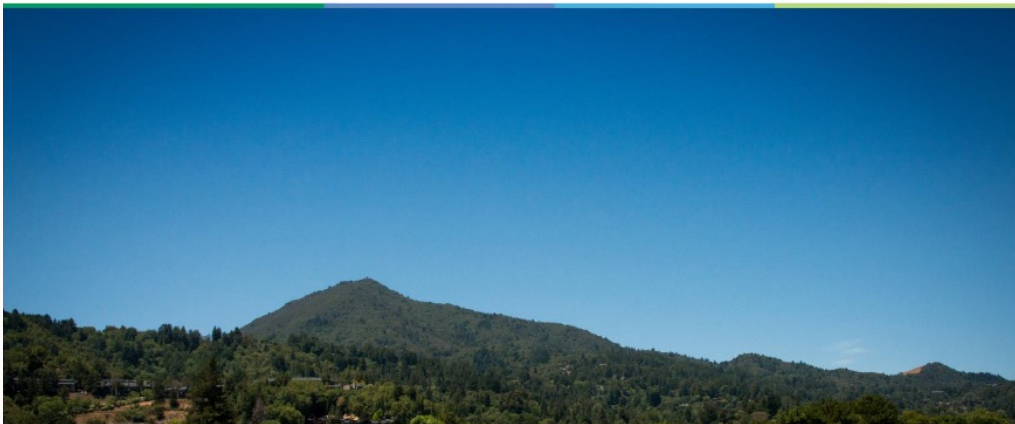


CaAIM Policy Landscape



Collaborative Planning and Implementating

PATH CPI Policy and Resource Guide



PHIL Policy Brief: May 2024



Population Health Innovation Lab (PHIL) Quarterly CaAIM Policy and Resource Brief for PATH Collaborative Participants

- Care of the Whole Population4
 - Visualizing CaAIM4
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 - The CaAIM Care Management Continuum: ECM5
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This Policy and Resource Brief allows you to move around to the topic of your choice. Our goal is to provide helpful information tailored to your CaAIM implementation journey. **Each item in the table above is related to a specific CaAIM topic, click on the topic you are interested in to quickly read about it.** We hope you find this resource

August Guide Preview

- May updates - Population Health Management Guide
 - MCPs to collaborate and provide resources to Local Health Jurisdictions in completion of Community Health Assessments and Implementation Plans.
- Important updates from ECM and Community Supports Policy Guide releases.
- Send requests and thoughts to the PHIL [ongoing feedback form](#) or email at PATH@pophealthinnovationlab.org





Questions?



Elevating the Expertise of Local Partners

Local approaches to pain points and solutions in the ECM and CS implementation journey.

Welcome:

Marin Centers for Independent
Living (CIL)

Nancy Geisse
Chief Strategy Officer



TA Marketplace

Jenna Wahl, TA Marketplace Lead

TA Marketplace Overview

What is the Technical Assistance (TA) Initiative?

The **PATH Technical Assistance Initiative** enables entities that are providing or that intend to provide **ECM/Community Supports under CalAIM** to access technical assistance from an array of **qualified TA Vendors**.

TA Vendors are promoted via a **virtual “TA Marketplace,”** which serves as a one-stop-shop environment where eligible entities can access TA resources.

The TA Marketplace is designed, launched, and managed by **Public Consulting Group (PCG)**, the Third-Party Administrator, with **oversight from DHCS**.

- Approved TA Vendors enter into a General Agreement with PCG that enables them to provide TA under the CalAIM PATH TA Marketplace.

Modalities for Accessing TA Resources

On-Demand Resources

Static TA resources made available directly through CA-PATH website

On-Demand" TA resources **do not require any direct contact** between the Recipient and Vendor and will eventually be available as part of a TA resource library

Off-the-Shelf TA Projects

Ready to go, TA offerings packaged for convenient, efficient delivery

"Off-the-Shelf" projects are **more standardized resources** like trainings, well-defined program models or data tools, or best practices guides that are relevant in a variety of settings with little to no customization

Hands-On TA Projects

Customized TA projects tailored to the unique needs of the TA Recipient

"Hands-On" projects require the TA Vendor to work together with the TA recipient to develop a **unique Scope of Work (SOW) and Budgets** to describe the project and corresponding deliverables

TA Domains

Domain 1 - Building Data Capacity: Data Collection, Management, Sharing, and Use

- TA Vendors with the expertise to help TA Recipients build knowledge and implement the systems required to effectively leverage data in their work with and on behalf of Medi-Cal members receiving Enhanced Care Management (ECM) and Community Supports.

Domain 2 - Community Supports: Strengthening Services that Address the Social Drivers of Health

- TA Vendors with expertise in designing, implementing, and improving one or more of the Medi-Cal "Community Supports" services

Domain 3 - Engaging in CalAIM through Medi-Cal Managed Care

- TA Vendors with the expertise to help TA Recipients better understand and navigate the requirements of CalAIM and Medi-Cal managed care delivery system, as well as leveraging the numerous new opportunities made available by CalAIM.

Domain 4 - Enhanced Care Management (ECM): Strengthening Care for ECM Population of Focus

- TA Vendors with the expertise to help TA Recipients strengthen and improve the delivery of the seven ECM "Core Services" they provide for Medi-Cal "Populations of Focus".

Domain 5 – Promoting Health Equity

- TA Vendors with the expertise to help TA Recipients advance health equity through their implementation of ECM/Community Supports and in their work with Medi-Cal members overall.

Domain 6 - Supporting Cross-Sector Partnerships

- TA Vendors with the expertise to help TA Recipients successfully engage in cross-sector partnerships, including partnerships between MCPs and counties.

Domain 7 - Workforce

- TA Vendors with expertise in recruiting and retaining a well-prepared, high performing workforce, with a particular focus on members of the frontline, clinical, and/or "lived experience" workforces.

Approved TA Vendors

- There are currently **117** approved TA Vendors and **526** Off-the-Shelf projects across 7 TA Domains.
- Currently, TA Vendor Procurement Periods open every 6 months in April and October.
 - The most recent period, Round 4, closed on April 30th and were added to the Marketplace July 1st.

TA Domain	Approved Hands On TA Vendors	Approved Off the Shelf Projects
Domain 1: Building Data Capacity: Data Collection, Management, Sharing, and Use	52	82
Domain 2: Community Supports Strengthening Services that Address the Social Drivers of Health	43	66
Domain 3: Engaging in CalAIM through Medi-Cal Managed Care	49	83
Domain 4: Enhanced Care Management (ECM) Strengthening Care for ECM "Populations of Focus"	47	117
Domain 5: Promoting Health Equity	9	32
Domain 6: Supporting Cross-Sector Partnerships	44	38
Domain 7: Workforce	35	121

Eligible TA Recipients

TA Recipients may include, but are not limited to:

- » City, county, and other government agencies
- » County and community-based providers (including but not limited to public hospitals)
- » Community-Based Organizations (CBOs)
- » Correctional agencies and other Justice Involved stakeholders
- » Tribal Designees and Indian Health Programs

**MCPs are not eligible to receive TA support through the TA Marketplace.*

TA Recipients must submit an attestation demonstrating one of the following:

- » **Contracted (Option 1):** Contracted with an MCP or other entity to provide ECM / Community Supports
- » **Planning to Contract (Option 2):** Actively engaged with an MCP or other eligible entity to explore the possibility of contracting to provide ECM / Community Supports
- » **Approved by DHCS (Option 3):** Other entities that are not contracted or engaged with an MCP or other entity may receive special approval from DHCS to receive TA.

TA Marketplace Steps & Roles

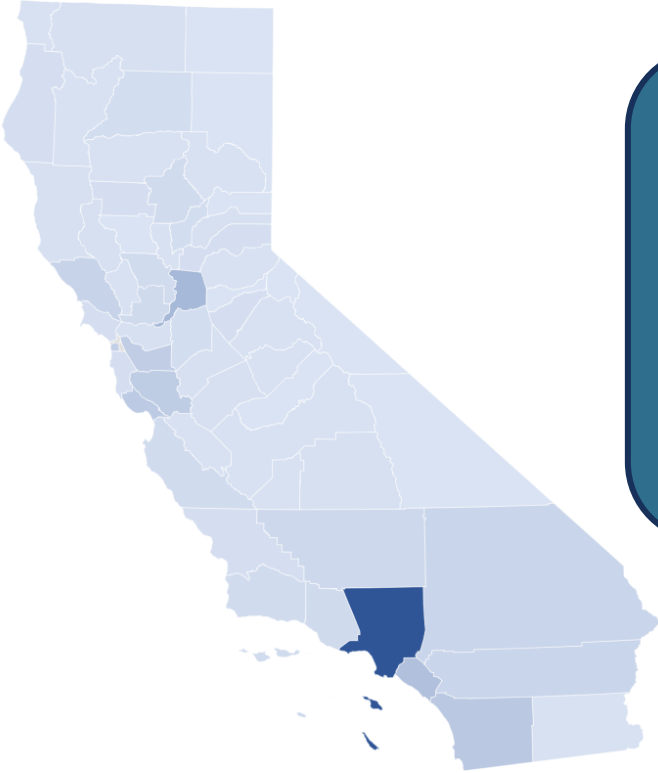
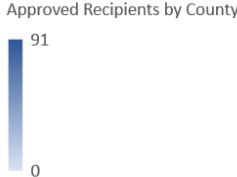
Step	Process Step	TA Recipient	TA Vendor
1	<p>TA Recipient Eligibility Application (One-time-only requirement)</p>	<p>The entity seeking access TA <u>must</u> submit the TA Recipient Eligibility Application. An entity must be an approved TA Recipient to access TA through the TA Marketplace.</p>	<p>TA Vendors have <u>no formal role</u> in the TA Recipient Eligibility Application. <u>In practice</u>, TA Vendors may help entities navigate the TA Recipient Eligibility Application process.</p>
2	<p>TA Project Eligibility Application (Each TA Recipient may submit multiple TA Project Eligibility Applications)</p>	<p>TA Recipients <u>must</u> complete and submit the TA Project Eligibility Application. TA Recipients are <u>strongly encouraged</u> to consult with their selected TA Vendor prior to submitting a TA Project Eligibility Application, especially for Hands-On TA Projects, to ensure that their TA goals are feasible.</p>	<p>TA Vendors have <u>no formal role</u> in the TA Project Eligibility Application. <u>In practice</u>, TA Vendors often help TA Recipients formulate and draft TA Project Eligibility Applications. TA Vendors are <u>strongly encouraged</u> to weigh in on applications for Hands-On TA Projects.</p>
3	<p>TA Project SOW & Budget (Each TA Project SOW & Budget must "match" an approved TA Project Eligibility Application)</p>	<p>TA Recipients <u>are expected</u> to contribute to TA Project SOW & Budget development process. TA Recipients <u>must</u> formally approve the TA Project SOW & Budget prior to submission by the TA Vendor.</p>	<p>TA Vendor <u>must</u> complete and submit the TA Project SOW and Budget with input from the TA Recipient.</p>

TA Marketplace Growth & Success

TA Marketplace Recipients

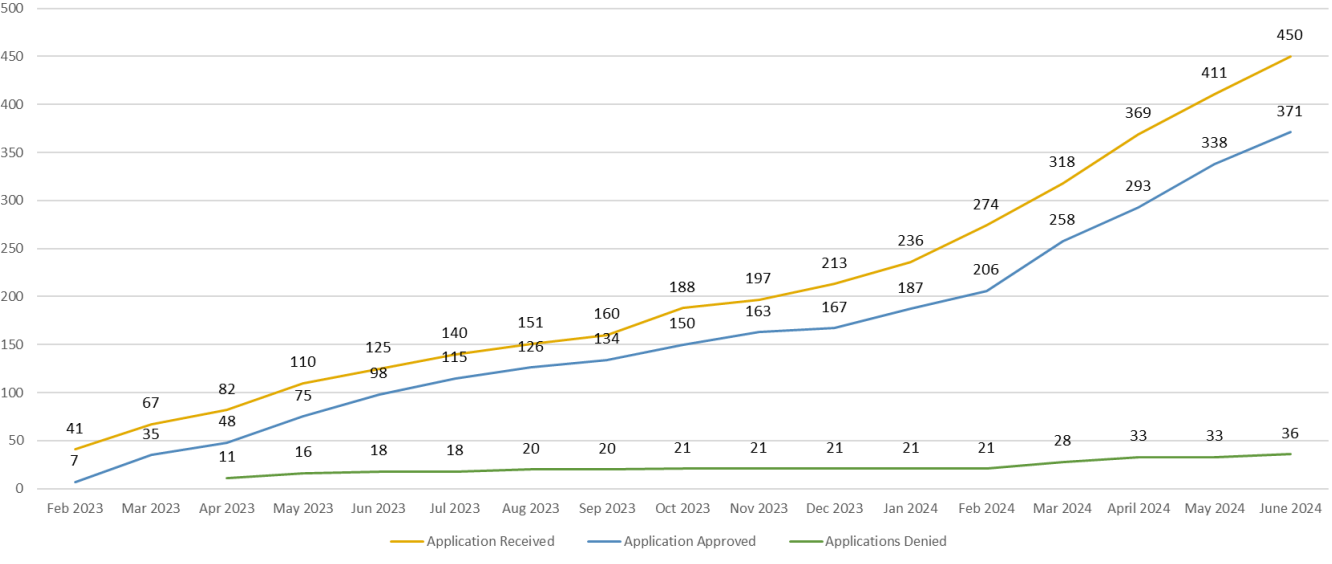
450 organizations have applied to be a TA Recipient and **371** have been approved. On average, PCG is reviewing TA Recipient Applications within 5 business days followed by review and approval by DHCS within 5 business days.

Approved TA Recipients by County



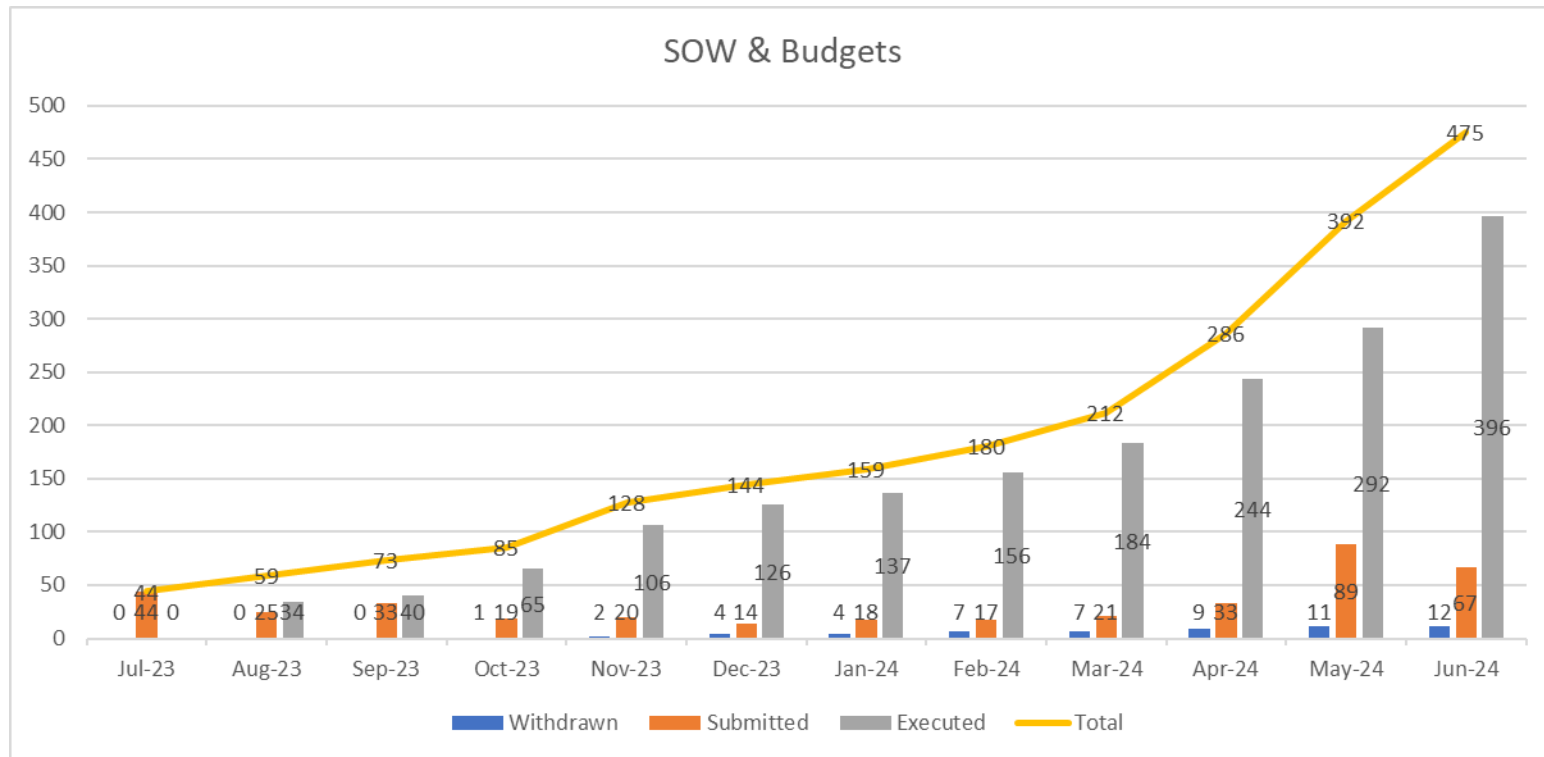
- Approved TA Recipients by County
- Lake: 2
 - Marin: 3
 - Mendocino: 2
 - Napa: 1
 - Sonoma: 10

Cumulative Recipient Eligibility Applications Review



TA Marketplace Projects

On average, PCG is reviewing PEAs and SOW & Budgets within 5 business days followed by review and approval from DHCS within 5 business days.




- **396** TA projects have been approved.
 - Lake: 0
 - Marin: 3
 - Mendocino: 1
 - Napa: 0
 - Sonoma: 8
- OTS projects are more popular than Hands On projects, but both are growing.
- Domain 3 is the most popular TA Domain but Domains 1, 4, and 7 are also popular.

TA Marketplace Successes

"18 Reasons is a community-based organization with extensive experience designing and delivering educational food programming to low-income families. Prior to CalAIM, we did not have experience working with medical billing and referral systems and the accompanying data tracking required to successfully manage billing and referrals. We are currently offering community supports to 100 individuals a week, which is our current maximum capacity. **With support from BluePath Health, we documented our requirements for a data system, researched and interviewed five different data system vendors, selected a vendor, negotiated a contract, and signed a contract. This new system will help manage data workflows, enhance reporting and tracking, manage the billing process, and build further capacity that will allow us to rapidly and efficiently expand our program to reach more patients.**" – 18 Reasons

EVISSET produced several reports helping us to identify where we can find clients for our ECM program. We are now in the process of detailing a timeline and strategy for approaching hospitals, health clinics, homeless organizations, and other community-based organizations. We have secured contracts with 5 Insurance providers (Anthem, HealthNet, Molina, LA Cares, and Blue Shield) but our challenge has been finding and enrolling new members. **With all the data EVISSET has provided we know that we will be able to make connections with hospitals, health clinics, homeless organizations and other community-based organizations to be able to enroll clients.** We now have a plan and a sense of relief that we will be able to make the program work." – Alcoholism Center for Women, Inc.

Free Technical Assistance Services are Helping Nonprofits Scale Programs

 CAPATHSUCCESS / APRIL 11, 2024 / TA MARKETPLACE

Urban Social Services and Advocacy, a community-based organization (CBO) in Los Angeles, advocates for equitable access to social services in the urban communities they serve. To further this mission and scale their programs to better serve members, the CBO is accessing free technical assistance (TA) services from vendors in the Providing Access and Transforming Health (PATH) TA Marketplace.

The TA Marketplace is helping CBOs of all sizes and at all stages of Enhanced Care Management (ECM) and Community Supports implementation access the tools, knowledge, and hands-on trainings necessary to address clients' complex needs.

"I can't emphasize enough the value of the PATH TA Marketplace," shared Tatiana Turner, Urban Social Services and Advocacy Director of Operations. "It's truly a godsend for our organization to have access to these resources and to be coached properly on how we can integrate services and care to continue evolving as an organization.

"I haven't seen anything like the TA Marketplace before. It will change how small community-based organizations like ours operate. We are now able to build our organization's capacity to better serve our community. The TA Marketplace has given us hope for expanding our programs and increasing the health and well-being of our community.

"The TA Marketplace is effective and efficient and a critical catalyst for providing community-based organizations the tools necessary to sustain their work on the ground. This is a one-of-a-kind opportunity, and I am so happy we applied to receive TA services. Thank you for allowing us the opportunity to further our mission."

More PATH success stories can be found here:
<https://capathsuccess.com/>

TA Marketplace Tips & Resources

TA Marketplace Application Tips

TA Recipient Applications

- Applicant creating the account must be a representative of the organization, ideally creating the account with their organization email
- Ensure correct attestation form is submitted and signed by all appropriate parties

PEAs

- TA project goals must be clear and not too large in scope
- Identify how the project will strengthen the TA Recipient's ability to provide high quality ECM and/or Community Supports services and/or contract with MCPs for these services, particularly for Hands-On PEAs
- Identify any other PATH funding sources that organization has applied for or received to date and indicate how the proposed project does not duplicate funding

SOW & Budgets

- Project goals and deliverables are clear and aligned
- Set project start date at least two weeks after submission date to avoid delays in projects due to reviews
- If proposing travel, describe the purpose, follow GSA guidelines, and provide clear description of each expense

TA Marketplace Resources

Current Resources

- TA Marketplace Filters
 - Filters were added to the Marketplace in January 2024 to support organizations in identifying a Vendor or project to meet their TA needs
 - [TA Marketplace](#)
- Model PEAs
 - Model PEAs were released in April 2024 to support approved TA Recipients submit a successful PEA.
 - [Model Project Eligibility Application \(PEA\) Package](#)
- On-Demand Resources
 - Materials from PCG and DHCS have been posted and are available to the public. More resources will be posted as they are created.
 - [On-Demand Resource Library](#)

Resource Being Developed

- TA Recipient Application Guide
 - A guide and recording to help organizations apply to become a TA Recipient for the TA Marketplace, inclusive of screenshots of the application process.
- TA Recipient Webinar
 - The TA Marketplace intends to host a webinar for TA Recipients (open to the public) in Summer/Fall 2024 that includes information on how to find a project, requirements, and more.
- Updated FAQ Document
 - Following Q&A from the Vendor Fairs, updating the current TA Marketplace FAQ document available on the resources page.

If any you have any questions or concerns about the TA Marketplace, please email ta-marketplace@ca-path.com; responses are given within 48 hours.

TA Marketplace Walkthrough

On-Demand Resources



[Explore the Marketplace](#) [Sign In](#)

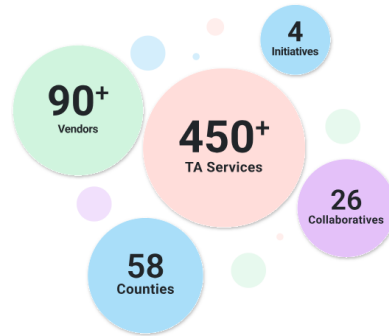
Providing Access and Transforming Health

Providing Access and Transforming Health (PATH) enables California community-based organizations (CBOs), public hospitals, county agencies, Medi-Cal Tribal and designees of Indian Health Programs, among others to successfully participate in the Medi-Cal delivery system as California widely implements Enhanced Care Management (ECM) and Community Supports and Justice Involved services under CalAIM.

The goal of PATH's \$1.85 billion funding is to address gaps in local organizational capacity and infrastructure throughout the state over a five-year period. By providing additional resources such as staff, billing systems, and data exchange capabilities, community partners will be better equipped to contract with managed care organizations and expand the services they offer to Medi-Cal beneficiaries.

PATH aims to promote health equity by addressing social determinants of health. It seeks to create an equitable, coordinated, and accessible Medi-Cal system that meets the diverse needs of Californians.

[Sign In](#)



On-Demand Resource Library

Welcome to the On-Demand Resource Library. The library is available to assist our communities in locating the resources they require. We have compiled a variety of resources, services, and external organizations that can aid you in finding crucial information and assistance.

[Explore the Library](#)

[Home](#) / On-Demand Resource Library

[Explore the Marketplace](#) [Sign In](#)

On-Demand Resource Library

On-Demand resources are static resources which will be made available directly through the CA PATH website for organizations looking to learn more about [CalAIM](#) and CA PATH. On-Demand resources are suitable for organizations at all levels of readiness for [Enhanced Care Management \(ECM\)](#) and/or [Community Supports](#) including for Justice Involved Initiatives.

[Filters](#)

Showing 19

TA Marketplace Vendor Pitch Slides

From February 29 to April 25, 2024 DHCS hosted a series of virtual Providing Access and Transforming Health (PATH) Technical Assistance (TA) Marketplace Vendor Fairs featuring presentations from Vendors providing free services in the Marketplace. This document contains Vendor "pitch" slides that demonstrate a Vendor's experience in a particular TA Domain on the Marketplace. The TA Marketplace is a one-stop-shop website where eligible organizations can access free TA services from curated and approved Vendors. The services offered can help eligible organizations implement successful Enhanced Care Management (ECM) and Community Supports services to build data capacity, strengthen services, promote health equity, and more. Services offered through the TA Marketplace are provided at no cost to the TA Recipient. TA Recipients and organizations interested in learning more about the TA Marketplace, including how to apply to receive free services, are encouraged to watch the recordings. Please email ta-marketplace@ca-path.com with any questions.

Provided By: [TA Marketplace](#) • [PDF](#) • Published on May 22, 2024

[Download](#)

Please visit the On-Demand Resource Library: <https://www.ca-path.com/on-demand-resource-library>.

TA Marketplace Homepage

[Explore the Marketplace](#)

[Sign In](#)

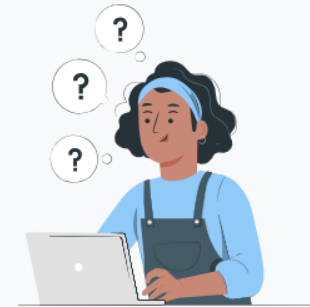
Technical Assistance Marketplace

The PATH Technical Assistance (TA) Marketplace serves as a virtual marketplace for TA services, a one-stop-shop website where entities can access TA resources from curated and approved Vendors. The TA Marketplace initiative provides funding for providers, community-based organizations, counties, and others to obtain TA resources to establish the infrastructure needed to implement [Enhanced Care Management \(ECM\)](#) and [Community Supports](#).

[Explore the Marketplace](#)



Who and how can you use the Marketplace?



Experienced Vendors

Discover our experienced Vendors who have the experience and subject matter expertise to provide high-quality service on the TA Marketplace. Find trusted partners who can help you prepare to provide ECM and/or Community Supports in California.

[View Vendors](#)

Project Types

The TA Marketplace offers three project types that range from packaged projects ready for implementation to custom-designed technical support. View the different project types to find the best project type for your organization's TA needs.

[Learn More](#)

Project Domains

TA Marketplace projects are grouped into seven domains to help you find a project and TA Vendor that meets your TA needs.

View the different project domains that best fit your organization's TA Needs.

[View Domains](#)

Step 1

Anyone Can Browse the TA Marketplace

Anyone can browse services on the TA Marketplace without creating an account! Browse the Marketplace and learn how to access free TA services to help implement ECM and Community Supports.

[Browse Marketplace](#)

Step 2

Find Out If I'm Eligible to Shop the TA Marketplace

While anyone can browse the TA Marketplace, you must qualify and apply to be a TA Recipient to shop and receive free TA services from the Marketplace.

[Learn More](#)

Step 3

Apply to Shop the TA Marketplace

Ready to shop? Start your application to become a TA Recipient and shop the Marketplace.

[Apply Now](#)

Step 4

Select a TA Project

After exploring the TA Marketplace, approved TA Recipients should identify the TA Project and Vendor that meets their TA needs. You can compare vendors and projects based on Vendor's unique points and client testimonials.

Step 5 (Recommended)

Connect with a Vendor

Approved TA Recipients can reach out to TA Vendors directly to discuss their ability to provide the types of TA services that their organization might need. This is highly recommended for TA Recipients that select Hands-On projects. Contact information for the TA Vendor is available on every TA Vendor Profile Page.

Step 6

Apply for a TA Project

Once TA Recipients have identified a TA Project and Vendor that meets their TA needs, Recipients must complete the Project Eligibility Application (PEA). The purpose of the PEA is to vet the ideas for TA Projects put forward by TA Recipients and Vendors for appropriateness within the CalAIM PATH framework.

Please visit the TA Marketplace website:
<https://www.ca-path.com/ta-marketplace>.

Contact us at: ta-marketplace@ca-path.com.

TA Recipient Eligibility

① Type of entities that can shop the Marketplace

Marketplace resources are available for entities looking to implement or are already implementing Enhanced Care Management (ECM) and Community Supports services for Medi-Cal members. This includes, but is not limited to:

- Community Based Organization (CBO)
- County, City, or Local Government Agency
- Federally Qualified Health Center (FQHC)
- Medi-Cal Tribal and Designee of Indian Health Program
- Providers (including but not limited to hospitals and provider organizations)
- Others as approved by DHCS

② TA Recipient Application Requirements

Entities interested in accessing TA resources through the TA Marketplace must complete a TA Recipient Eligibility Application, which will be used to confirm that they meet all eligibility criteria established by DHCS. Please review each pathway below for information on the forms or other documentation that must be uploaded as part of the TA Recipient Eligibility Application. Organizations contracted or intending to contract with multiple MCPs or eligible entities only need a signature from one contracted MCP or eligible entity.

Contracted

Entities contracted with a MCP or other eligible entity to provide ECM/Community Support services

[Download Attestation Form](#)

Planning to Contract

Entities planning to contract with an MCP or other eligible entity to provide ECM/Community Support services or actively exploring that possibility with an MCP or other eligible entity

[Download Attestation Form](#)

Please see other acceptable supporting documentation formats [here](#).

Approved by DHCS

In order to be approved by DHCS to receive TA, entities must deliver the types of services that would enable them to eventually contract with an MCP or other eligible entity to provide ECM/Community Supports.

[Learn how to request approval](#)

[Apply Now](#)

Learn how to request approval



To request DHCS approval to receive TA, please complete this [survey](#). The survey requests information about your MCP contracting status, ECM/Community Support services, and other organizational information. Once DHCS has reviewed and made its determination, you will receive an email from the TA Marketplace.

Note that TA should advance the organization's ability to contract with an MCP or other eligible entity to provide ECM/Community Supports. Organizations seeking to access TA to build their capacity more generally will not be approved as TA Recipients.

Please email ta-marketplace@ca-path.com if you have any questions.

Close

Explore the Marketplace



[Home](#) / Technical Assistance

Explore the Marketplace

Sign In



Sign In

Filters Find Vendor

View Vendor List

Showing 478

Export Marketplace

OFF-THE-SHELF

Technology Procurement Management (Procurement Trac...

ENHANCED CARE MANAGEMENT (ECM)

Duration: 4 Months

Project objectives:

- Our team can manage the entire procurement process, or can act as an advisor for assessing vendors. We have extensive experience with a wide range of...

Provided by: [Intrepid Ascent](#)

Apply to unlock

OFF-THE-SHELF

Comprehensive Technology Adoption Toolkit (Tech Adopt...

BUILDING DATA CAPACITY

Duration: 11 Hours

Project objectives:

- Comprehensive toolkit that guides leaders through the entire technology tool onboarding process, from readiness assessment through post-training suppor...

Provided by: [Intrepid Ascent](#)

Apply to unlock

HANDS-ON VENDOR

Cardea Health

BUILDING DATA CAPACITY +5

Cardea Health is a nonprofit healthcare organization founded to connect marginalized populations to medical care and other services they need to improve their health, remain stably housed in their community, and age in place. Cardea...

Apply to unlock

OFF-THE-SHELF

Systems Procurement Support

BUILDING DATA CAPACITY

Duration: 5 Months

This off the shelf service provides support for selection and procurement of a technology platform that may be introduced to a community. Services may cover EHour, HIE, analytics, SDOH platform or community care management platform...

Provided by: [BluePath Health](#)

Apply to unlock

The screenshot shows a detailed view of the 'Technology Procurement Management' project. The modal includes the following content:

- Project objectives:**
 - Our team can manage the entire procurement process, or can act as an advisor for assessing vendors. We have extensive experience with a wide range of technology vendors associated with the CalAIM ecosystem, including IT system vendors that work especially with CBOs.
 - Our approach to procurement facilitation features a structured, detailed, and transparent approach to soliciting and assessing proposals. This includes use of our Vendor Response Portal where bidding vendors can easily document their technical capabilities in a clean, professional user-interface with these data being structured for easy reference and evaluation by the Intrepid Ascent team and by our clients. Specific activities and products may include:
 - Manage the vendor evaluation process to meet expected goals and timelines
 - Develop procurement process project plan and timeline
 - Respond to vendor/applicant questions
 - Review all proposals in detail
 - Prepare material packets to distribute to review committee members
 - Schedule and conduct initial review meeting for proposal compliance review
 - Conduct analysis and prepare summary materials for the review committee
 - Lead review committee meetings to identify finalist vendors
 - Schedule and conduct product demos and reference phone calls for up to 3 finalists
 - Prepare materials for and facilitate final selection meeting
 - Any of the above can be completed by the Intrepid Ascent team or in partnership with local resources.

At the bottom right of the modal is a 'Close' button.

TA Marketplace Filters



Sign In

View Vendor List

[Export Marketplace](#)

Filters

Project Type
TA offerings range from packaged projects ready for implementation to customized technical support. To find the best project for your organization's needs, search by Off-the-Shelf, Hands-On, or Both to view all.

Both **Off-the-Shelf** **Hands-On**

Learn more about [Off-the-Shelf](#) and [Hands-On](#) services.

Domains
Projects are grouped into seven different domains. Learn more about this filter [here](#).

Technical Assistance (TA) Needs
Services and projects that TA Recipients most commonly look for on the Marketplace. Learn more about this filter [here](#).

Billing/Coding Change Management

Compliance (HIPAA, Medicaid Provider Enrollment, etc) Contracting

Show more

Enhanced Care Management (ECM) and Community Support Services
TA Vendors, projects, and services with experience supporting organizations implement ECM and/or Community Support services. Learn more about this filter [here](#).

Asthma Remediation Community Transition Services/Nursing Facility Transition to a Home

Continuum of Care Day Habilitation Programs

Find Vendor

Search

43 Strategic Consulting A1M Solutions

ATI Advisory Abt Associates

Advocates for Human Potential, Inc. Altarum

Aurrera Health Group BluePath Health

Bowling Business Strategies (BBS) Brilljent

C&C Advisors, LLC in partnership with HealthRoads and Wellbrook Partners (together known as CHW) CA Association of Area Agencies on Aging (c4a)

COPE Health Solutions California Health Policy Strategies, LLC (CalHPS)

California Institute for Behavioral Health Solutions California Mental Health Services Authority (CalMHSA)

Camden Coalition of Healthcare Providers Cardea Health

Center for Health Care Strategies Chapman Consulting LLC

Chorus Innovations Clearlink Partners

Coalition for Compassionate Care of California Collaborative Healthcare Strategies

Community Care Cooperative (C3) Community Workforce Institute, LLC

Consilience Group, LLC Corporation for Supportive Housing

County of Monterey Health Department, Administration Bureau, Planning, Evaluation and Policy (PEP) Dimagi

Eleanor Castillo Sumi, Ph.D., Ohana Healthcare Partners, LLC Elevation Health Partners

Eviset Findhelp

FwdSlash Gartner, Inc

Goldfinch Health Got This! Inc.


Vendor Profile Cards

HCS | PATH Sign In

Find Vendor View Vendor List

Showing 91

COPE Health Solutions




We are a California based firm with operations experience in workflow & programmatic redesign, Medicaid waiver implementation, managed care contracting. We work extensively with health systems, payers, provider groups & CBOs.

Building Data Capacity Community Supports Engaging in CalAIM through Medi-Cal Managed Care Enhanced Care Management (ECM) Promoting Health Equity Supporting Cross-Sector Partnerships Workforce

copehealthsolutions.com/ info@copehealthsolutions.com

ATI Advisory

Women Owned




ATI Advisory supports clients in transforming healthcare delivery for individuals with complex care needs. Our TA focuses on LTSS-eligible individuals, with a particular focus on dually eligible individuals.

Community Supports Engaging in CalAIM through Medi-Cal Managed Care Enhanced Care Management (ECM) Promoting Health Equity

www.atiadvisory.com Allison@atiadvisory.com

Cardea Health

Women Owned




Cardea Health is a nonprofit healthcare organization founded to connect marginalized populations to medical care and other services they need to improve their health, remain stably housed in their community, and age in place. Cardea Health's programs fill a critical – and growing – gap in the syste...

Building Data Capacity Community Supports Engaging in CalAIM through Medi-Cal Managed Care Promoting Health Equity Supporting Cross-Sector Partnerships Workforce

www.cardeahealth.org/ catherine.hayes@cardeahealth.org

HCS | PATH Explore the Marketplace Sign In

[Home](#) / [Technical Assistance](#) / Hands-On Promoting Health Equity



Our firm collaboratively implements population health management solutions with providers (FQHCs, medical groups, community clinics, IPAs) and payers to power success in value-based care, including recruitment, training and retention of the workforce needed to succeed. Our team provides payers and providers with the experience, capabilities and tools needed to plan for, design, implement and support strategy [Show more >](#)

COPE Health Solutions

Our Services

Explore our services by making a selection. Our Off-the-Shelf projects are ready to go TA offerings packaged for convenient, efficient delivery, while our Hands-On offerings are customized TA projects tailored to your unique needs.

Connect with us

Website <https://copehealthsolutions.com/>

Email Address info@copehealthsolutions.com

OFF-THE-SHELF
3 Services


HANDS-ON
7 Services

Supported Domains


TA Marketplace projects are grouped into seven domains to help you find a project and TA Vendor that meets your TA needs. Check out the domains that we support below.

- Building Data Capacity
- Community Supports
- Engaging in CalAIM Through Medi-Cal Managed Care
- Enhanced Care Management (ECM)
- Promoting Health Equity
- Supporting Cross-Sector Partnerships
- Workforce

Client Testimonials

 **John Beaman, Chief Financial Officer**
John Beaman, Chief Financial Officer

COPE Health Solutions has been a long-time partner with Adventist Health supporting our immediate workforce needs as well as our long-term strategies to build strong and sustainable teams that increase our [Show more >](#)

 **Angela Bernacki, Chief People Officer**
Angela Bernacki, Chief People Officer

The twenty-year partnership with COPE Health Solutions and Emanate Health has enabled us to create highly innovative and effective health care workforce solutions across the East San Gabriel Valley. We are very [Show more >](#)



Questions?



Implementation of Prop 1

Implementation of Proposition 1:

- It is composed of two parts: the **Behavioral Health Services Act**, an expansion of the Mental Health Services Act to include substance use disorder, and the **Behavioral Health Bond**.
- On July 30, 2024, from 1-2 p.m., DHCS will host a public listening session on substance use disorder services under the Behavioral Health Services Act. During the session, which is open to the public, participants may comment on the guidance DHCS is developing. Advance registration is required.



Upcoming PATH CPI Events

Our next CPI regional meeting is only in-person. We hope to see you there!

Thursday, August 22nd in Santa Rosa

Location TBD

PATH CPI Convening from 11:00 – 2:00 PM ([Register here](#))

PHC's ECM QIP Training from 2:00 – 4:30 PM ([Register here](#))

Please make sure to RSVP if you plan on joining!



Office Hours

PATH CPI Office Hours:

Don't miss our upcoming Office Hours:
Navigating the TA Marketplace

Monday, July 22 from 1:00 – 2:00 pm ([Register here](#))

Wednesday, August 14 from 12:00 – 1:00 pm ([Register here](#))

Monday, August 26 from 1:00 – 2:00 pm ([Register here](#))

Monthly convenings and breakout conversations	Guest speaker subject matter experts	1:1 Technical assistance	Support accessing TA Marketplace 
Meeting facilitation	Quality improvement support	Disseminating resources from PHC and DHCS	Grant application review



Post-Event Evaluation

To continue improving our work as your CPI Facilitator, PHIL kindly asks that you complete the brief survey that pops up in a new tab at the close of the meeting. Your feedback ensures quality improvement and will inform planning and activities through the evolution of the collaborative.



Thank You!

Feel free to contact our PATH CPI team

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Thank you!

