



# PATH – Collaborative Planning & Implementation (CPI)

## Southwest Collaborative Planning Meeting

Lake, Marin, Mendocino, Napa, and Sonoma Counties

April 19, 2023

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**POPULATION HEALTH**  
**INNOVATION LAB**

A Program of the PUBLIC HEALTH INSTITUTE



# Land Acknowledgment

**The Population Health Innovation Lab team respectfully acknowledges that we live and operate on the unceded land of Indigenous peoples throughout the U.S.**

We acknowledge the land and country we are on today as the traditional and treaty territory of the Native American, Alaska Native, and Tribal nations who have lived here and cared for the Land since time immemorial. We further acknowledge the role Native American, Alaska Native, and Tribal nations have today in taking care of these lands, as well as the sacrifices they have endured to survive to this day.



# Introductions

- Name, Organization, County(ies) you serve
- What are your organization's strengths?



# CPI Framing & Updates



# CPI Regions

## Northwest Region

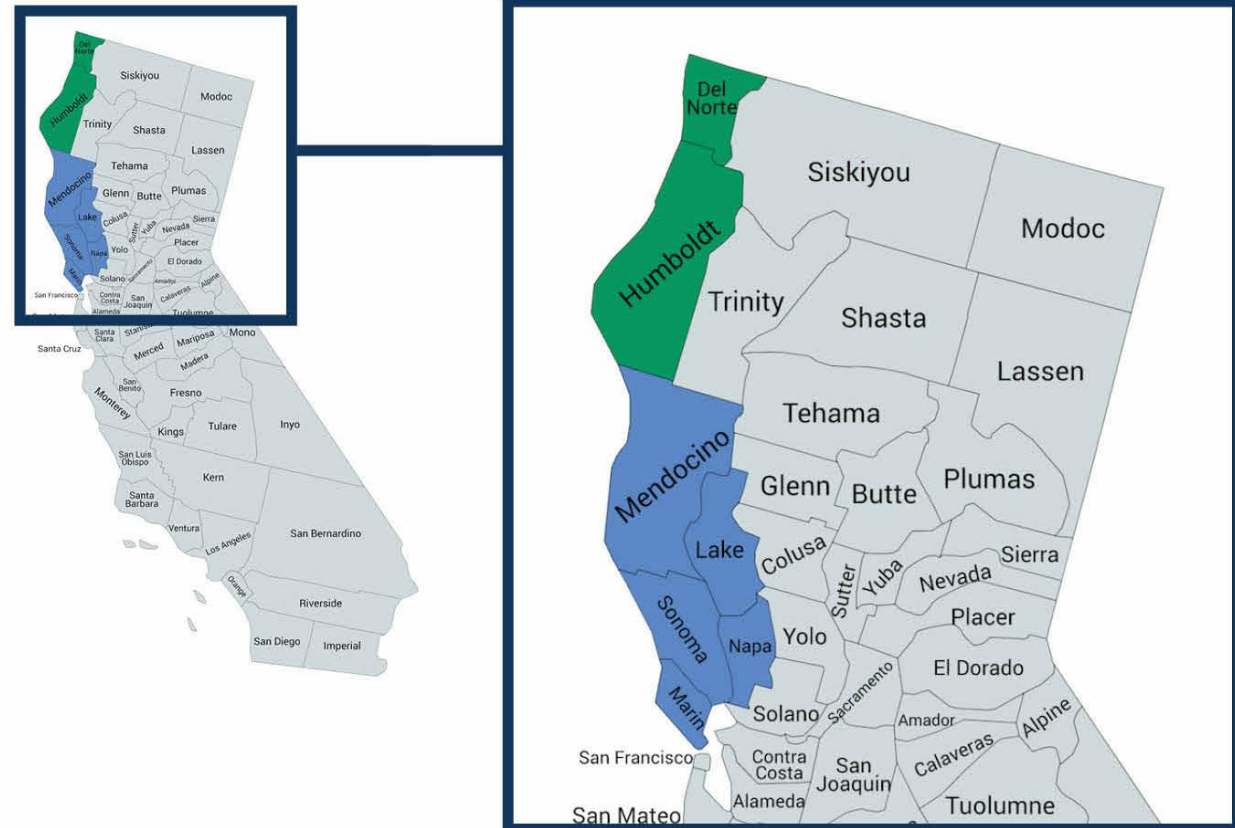
- Del Norte County
- Humboldt County

## Southwest Region

- Lake County
- Marin County
- Mendocino County
- Napa County
- Sonoma County

## Region Counties Supported by PHIL

-  Northwest
-  Southwest





# Collaborative Planning & Implementation (CPI) Initiative

## **Regional collaborative planning groups will work together to:**

- Identify needs and gaps in the current ECM / Community Supports
- Identify and resolve topical implementation issues
- Supporting Gap Filling plan efforts while avoiding duplication

## **CPI facilitator responsibility for this meeting:**

- Identify potential resolution strategies and tactics to overcome challenges and conflicts, including identification and dissemination of successful practices to a diverse set of stakeholders.



# Readiness Roadmap

WHERE IS OUR ORGANIZATION ON THE READINESS ROADMAP?

## 2. We're exploring the contracting process.

What are the steps to becoming an ECM or CS provider? How can I be sure my organization can manage?



## 4. We have a contract!

We are finalizing workplans and internal processes.



## 6. We are making it work, but...

We are delivering services and have an internal process, but are having issues with referrals, reimbursements, or other workflow complications.



## 1. What are ECM & CS?

My colleagues are talking about these services. What are they? We are learning more about them.



## 3. We have started to work on the contract!

Our team began the application. BUT... we may be experiencing roadblocks or challenges.



## 5. We are testing the service delivery and billing system.

Eligibility confirmation, service delivery, claim submission and payment processes are ready to test on a small client group.



## 7. Coordinated delivery, billing, and referral system in place!

Our organization is part of a regional system delivering seamless and equitable cross-sector ECM & CS services.



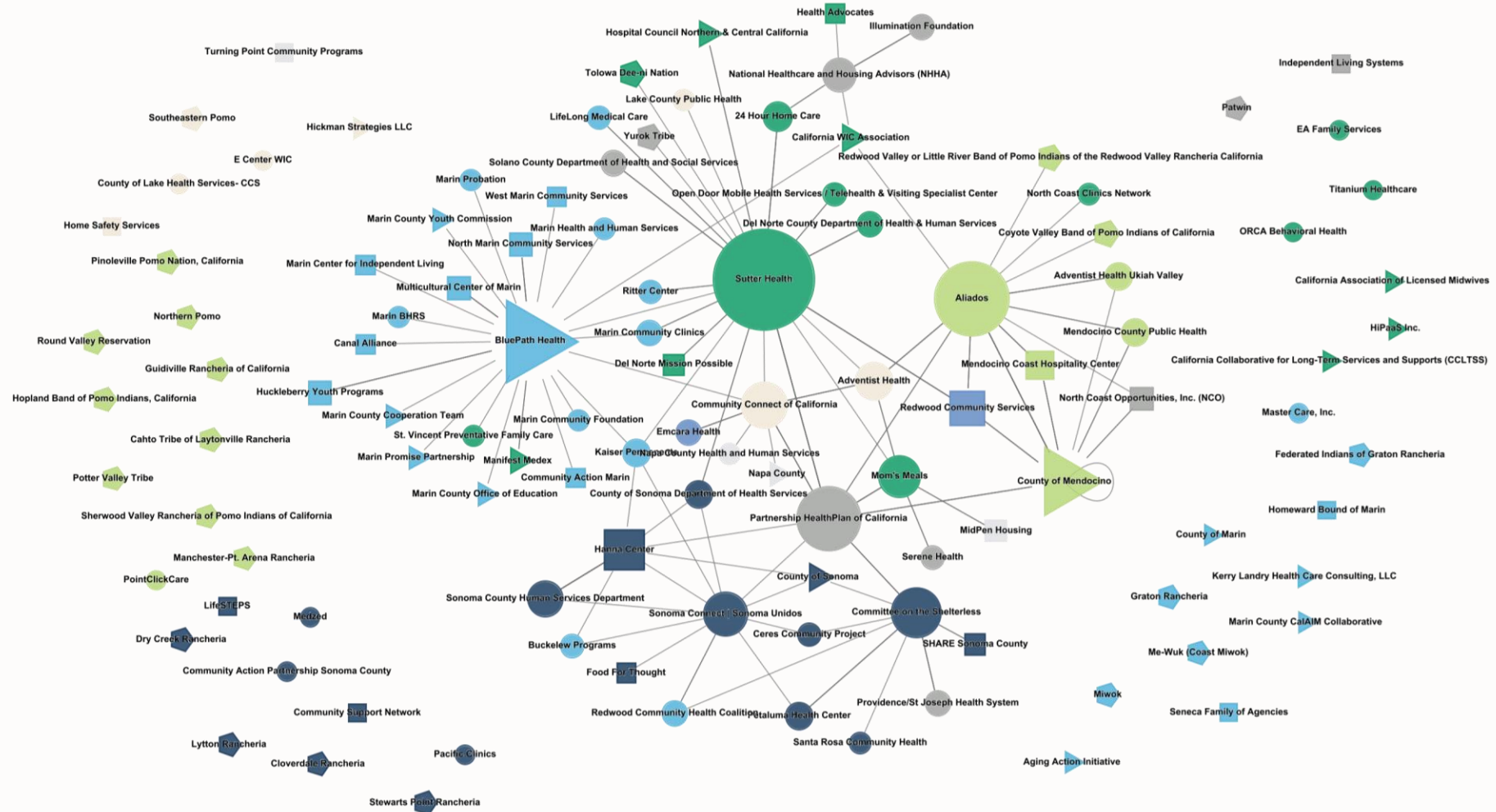
# Timeline







# Asset & System Mapping Activity





# Meeting Agenda

1. Welcome & Introductions
2. CPI Framing & Updates
3. Asset & System Mapping Overview & Activity (Part 1)
4. Networking Lunch
5. Asset & System Mapping Activity (Part 2)
6. Update from Partnership HealthPlan of California
7. Closing and Next Steps



# Meeting Objectives

1. Build relationships and increase awareness of partners in the Northwest / Southwest CPI Collaborative Region.
2. Expand and improve upon the asset map for the region.
3. Identify opportunities to improve the regional Medi-Cal delivery system.
4. Increase individual and organizational knowledge of the regional Medi-Cal delivery system.
5. Help shape the activities and future direction of the Northwest / Southwest CPI collaborative.



# **CPI Collaborative Planning & Asset Mapping Survey**



# Background

- **What is the purpose of this survey?**
  - To help inform cross-sector care coordination efforts in Northwest and Southwest California.
- **How?**
  1. Informing collaborative planning among cross-boundary partners.
  2. Creating an interactive directory of your region's network of Enhanced Care Management (ECM) providers, Community Supports providers, and other types of providers, resources, and services that support the PATH initiative, other CalAIM initiatives, or entities participating in the Medi-Cal system in the Northwest and Southwest regions of Northern California.



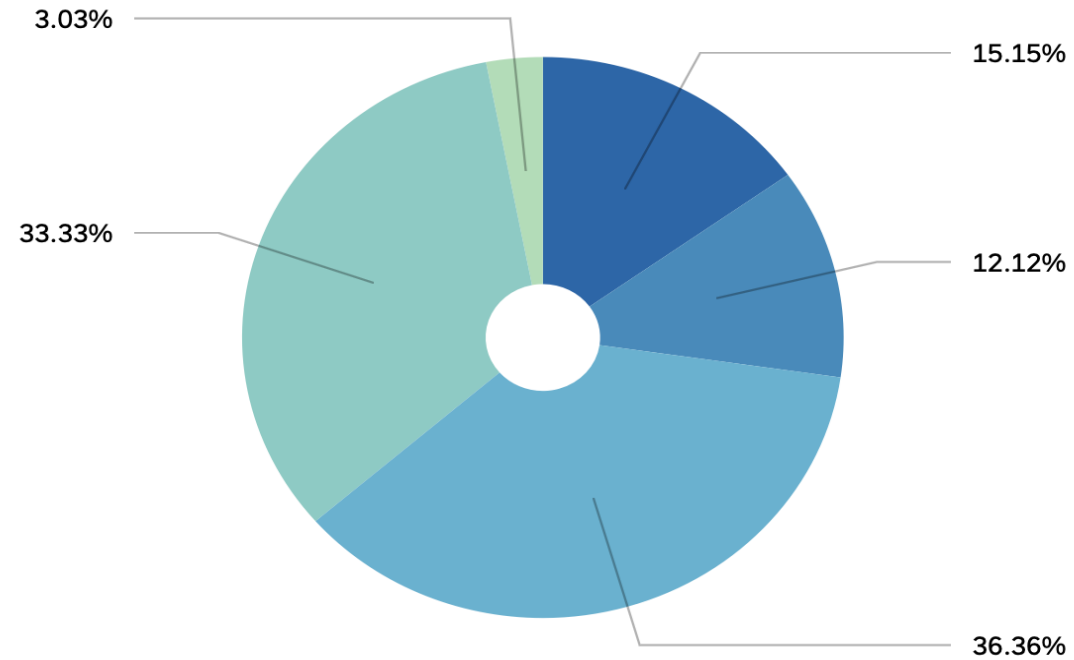
# Survey Overview

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- Administered March 2023
- 26 Organizations responded
  - Services provided across 38 tribes/counties including but not limited to :
    - Lake: 7 Providers
    - Marin: 6 Providers
    - Mendocino: 9 Providers
    - Napa: 8 Providers
    - Sonoma: 16 Providers



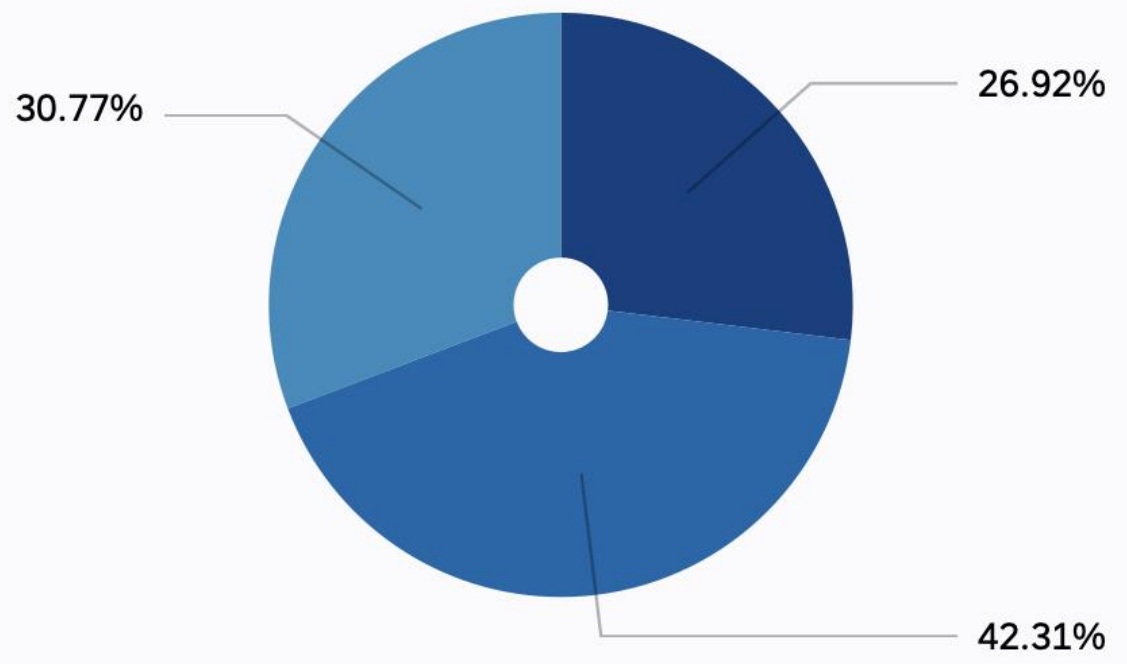
# Sector



- Business: Private sector, businesses, and economic development.
- Public: Government, libraries, fire, police, etc.
- Social: Non-profit, faith-based, social services, community centers, etc.
- Health: Hospitals, clinics, health care providers, public health, mental health, substance abuse, Managed Care Plans (MCPs), etc.
- Education: School districts, higher education, early learning, education centers, etc.
- Other (please describe below):



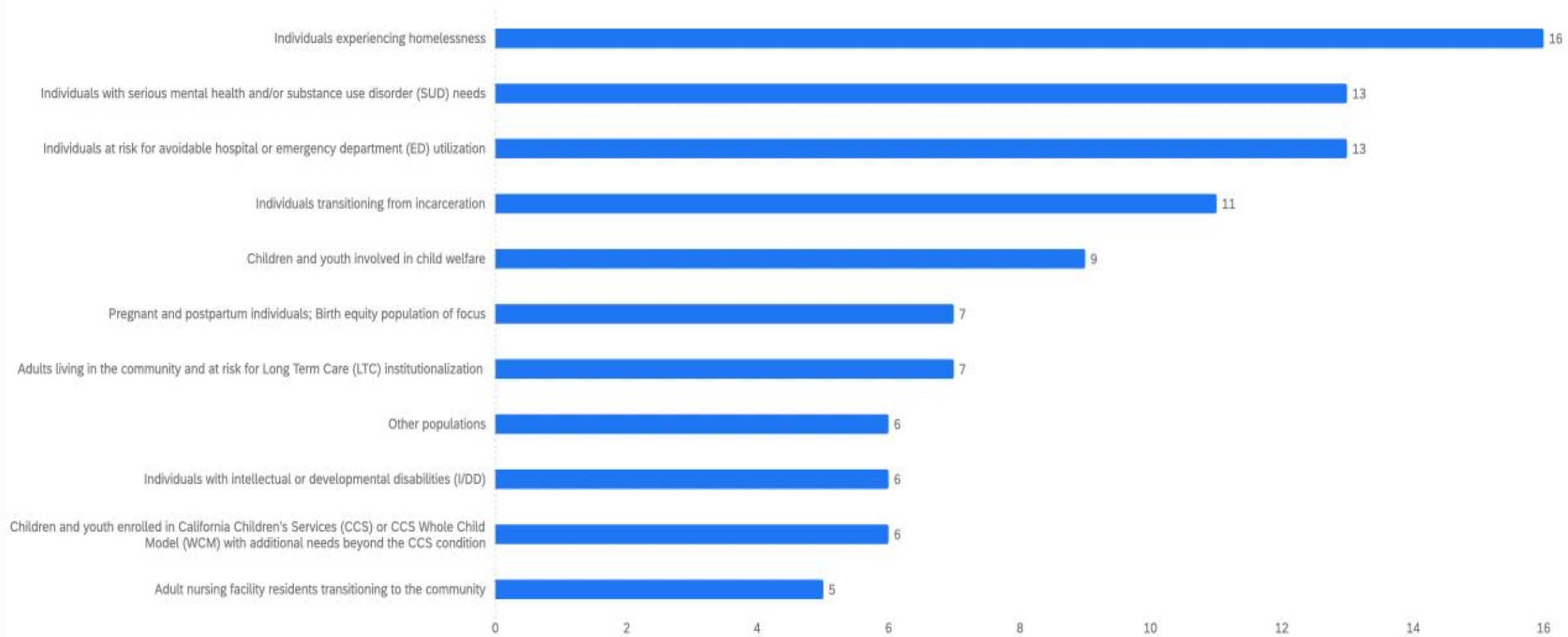
# Target Population



- Any population
- Specific population(s)
- Both general and specific populations

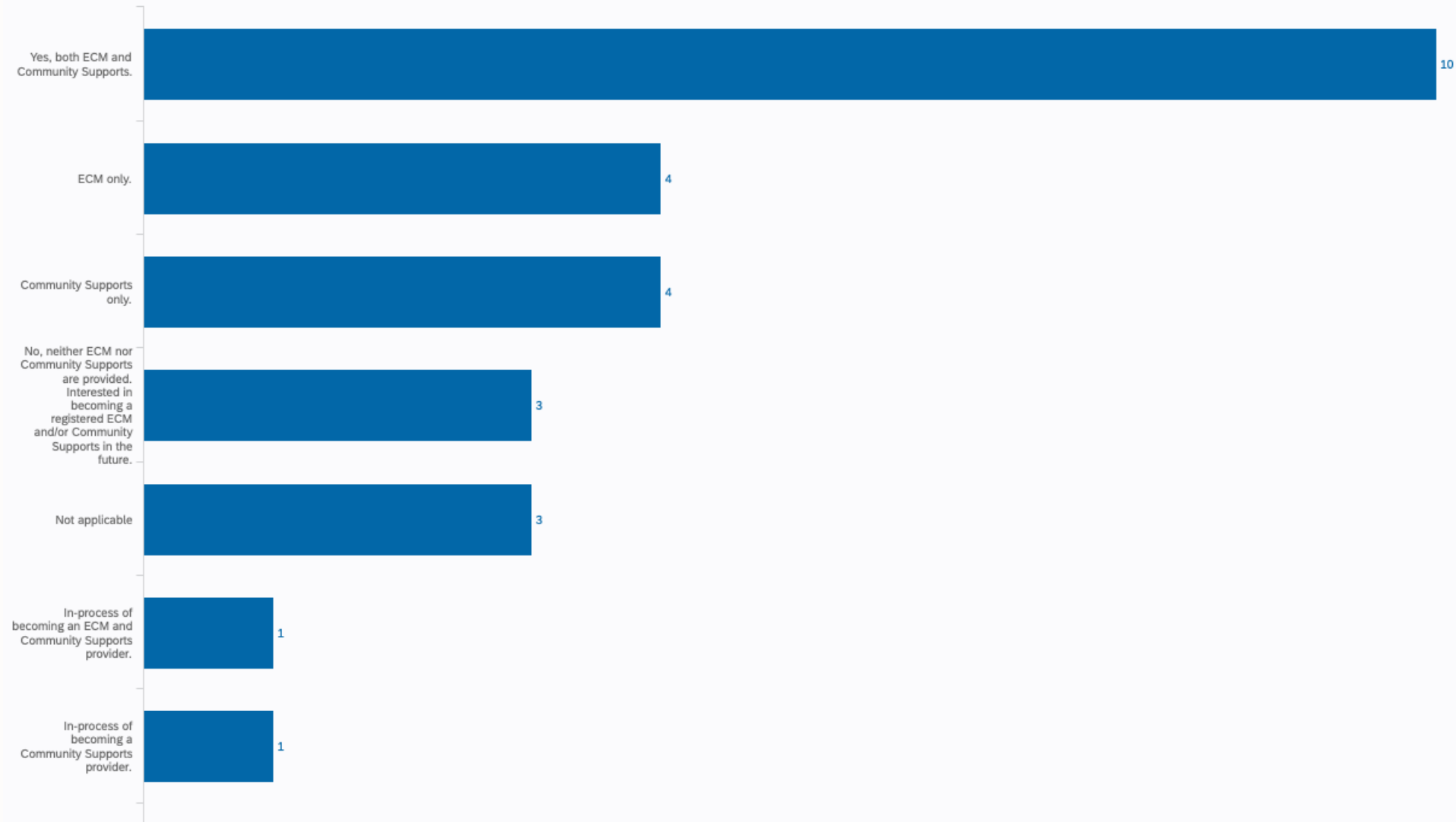


# Populations of subject matter expertise or a specific focus





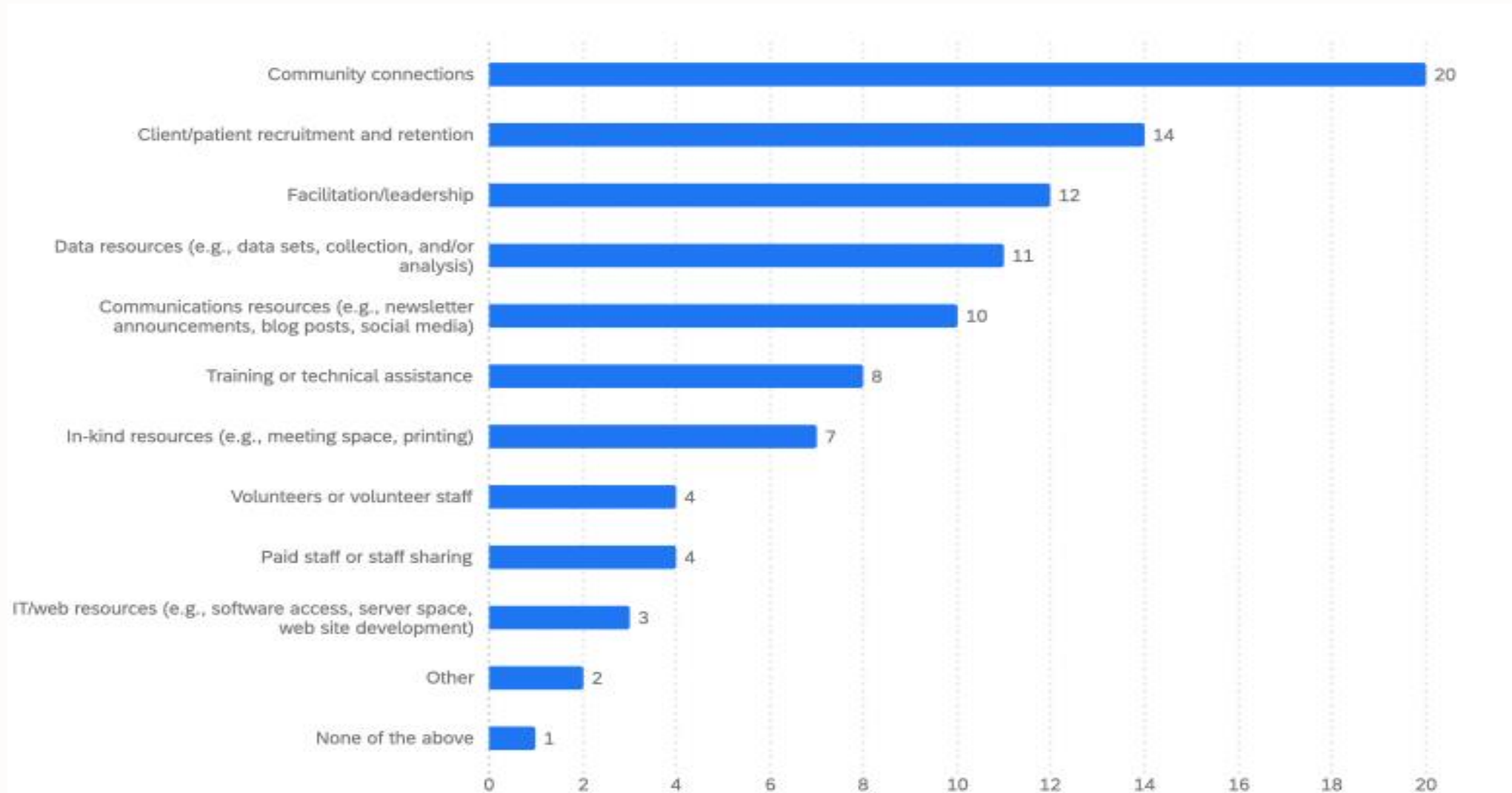
# ECM/Community Support Provider



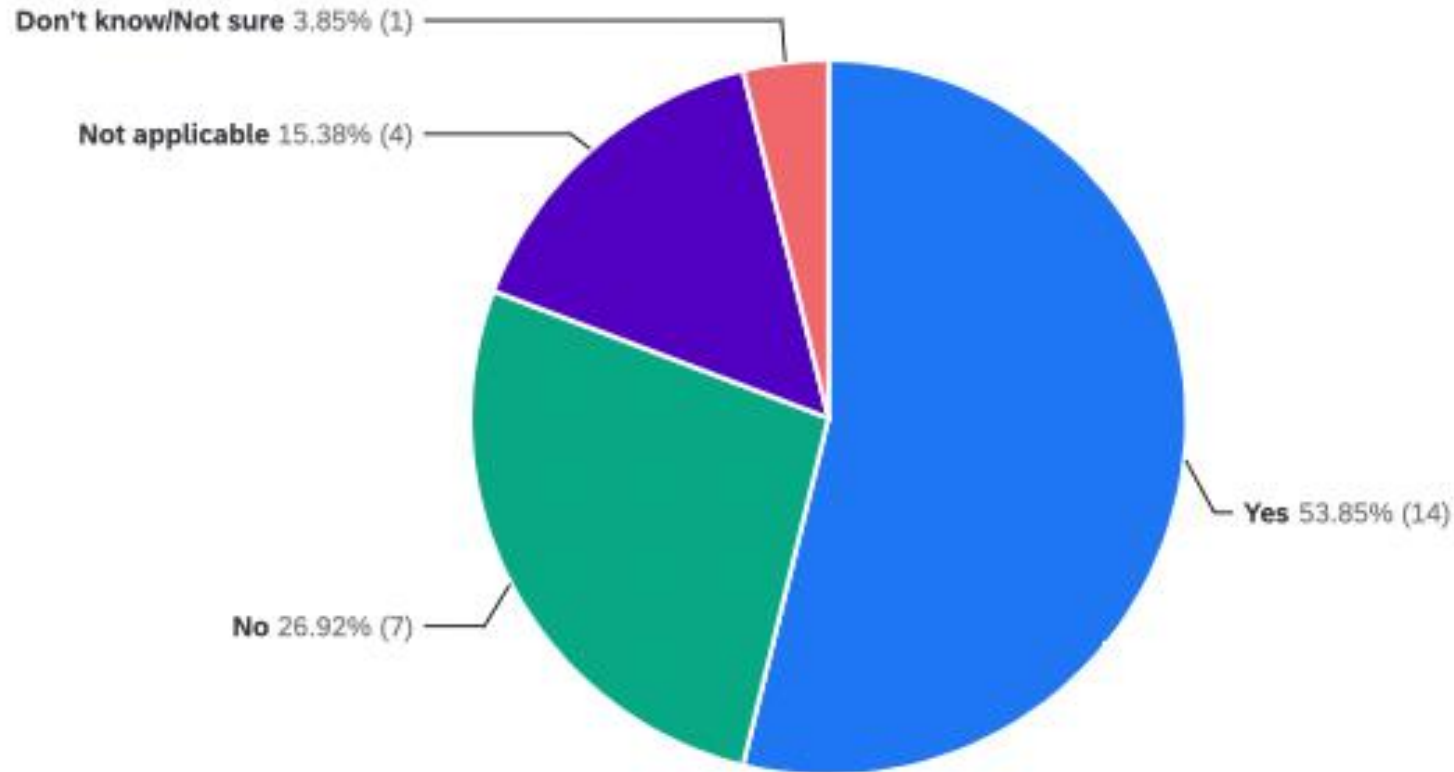
# Services provided under CalAIM funding

Services	Count of Organizations
Enhanced Care Management (ECM)	16
Housing Transition Navigation Services	15
Housing assistance	15
Develop a care plan with the client	15
Social service/community resource referral	14
Postpartum care	2
Medication-assisted treatment: Methadone	2
Family planning	2
Immunization screening	1
Asthma remediation	1

# Organization's contribution to region's community health system and/or the PATH CPI Collaborative

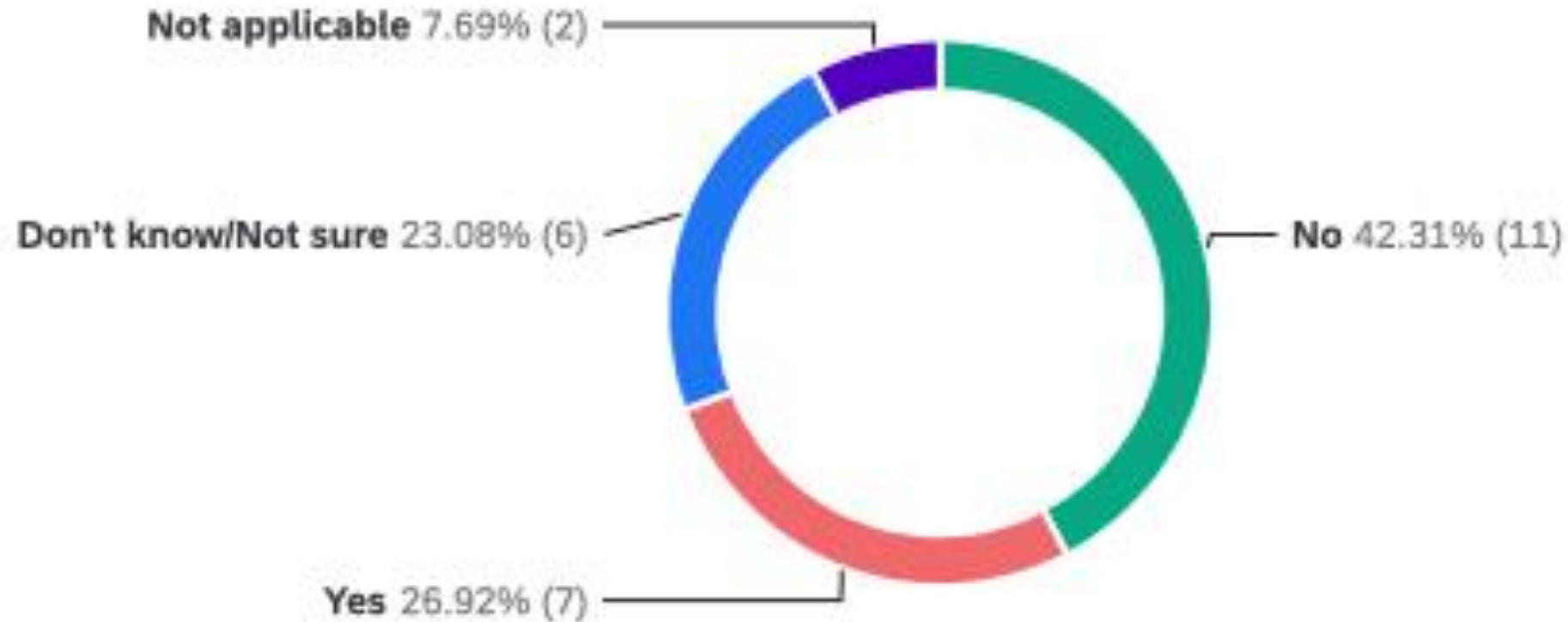


# Does your organization use an EHR platform?

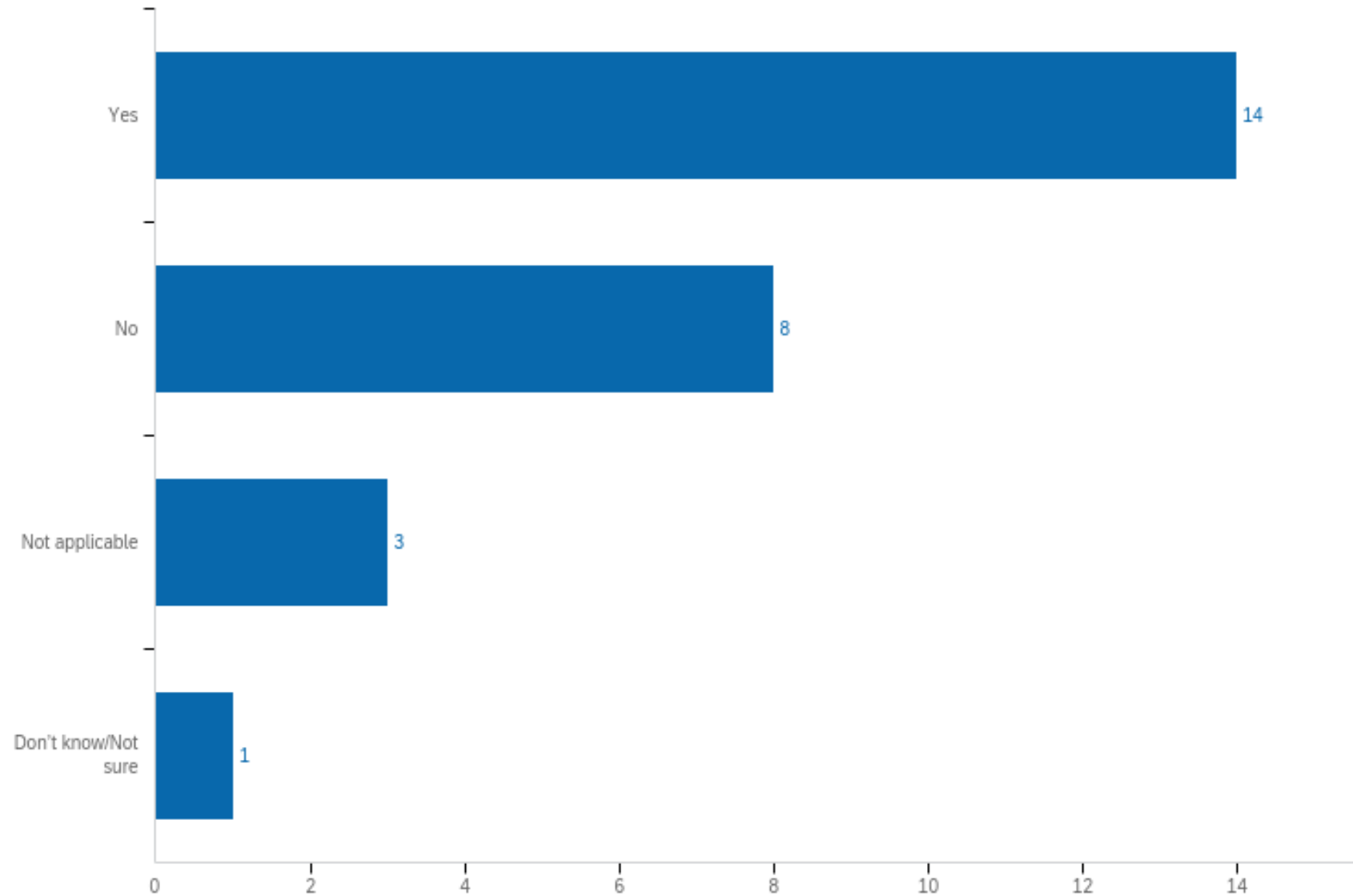




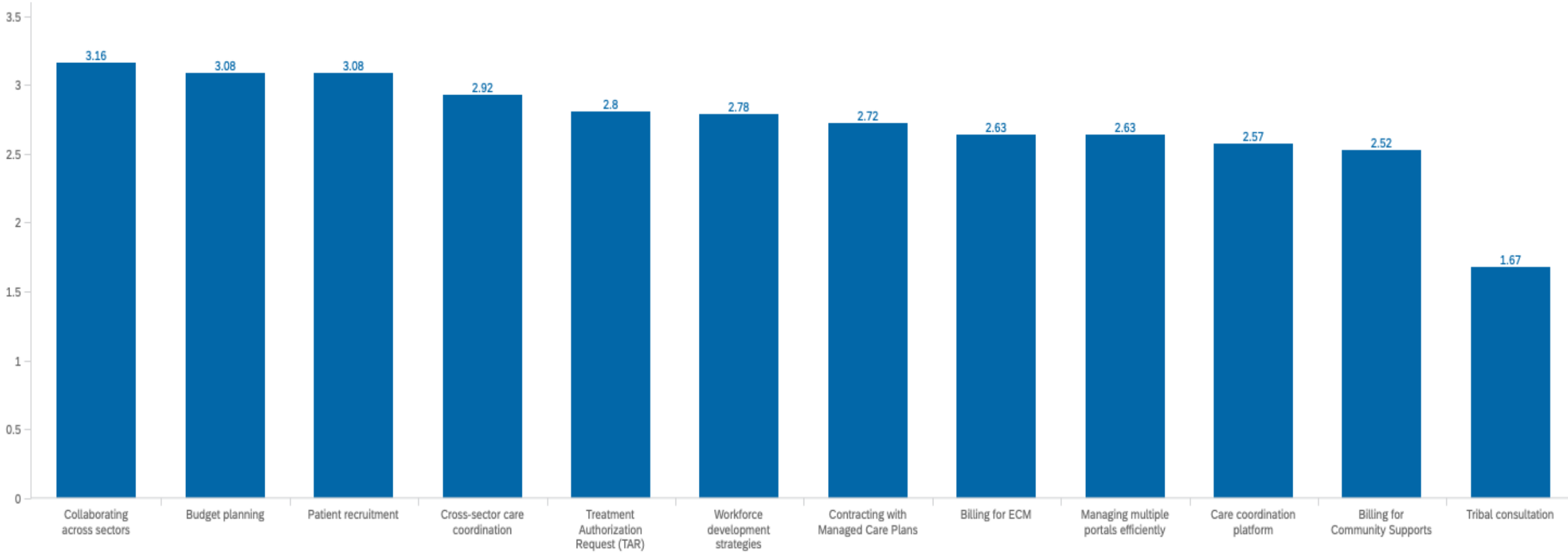
# Does your organization participate in a local or regional Health Information Exchange (HIE)?



# Does your organization use a care coordination platform?



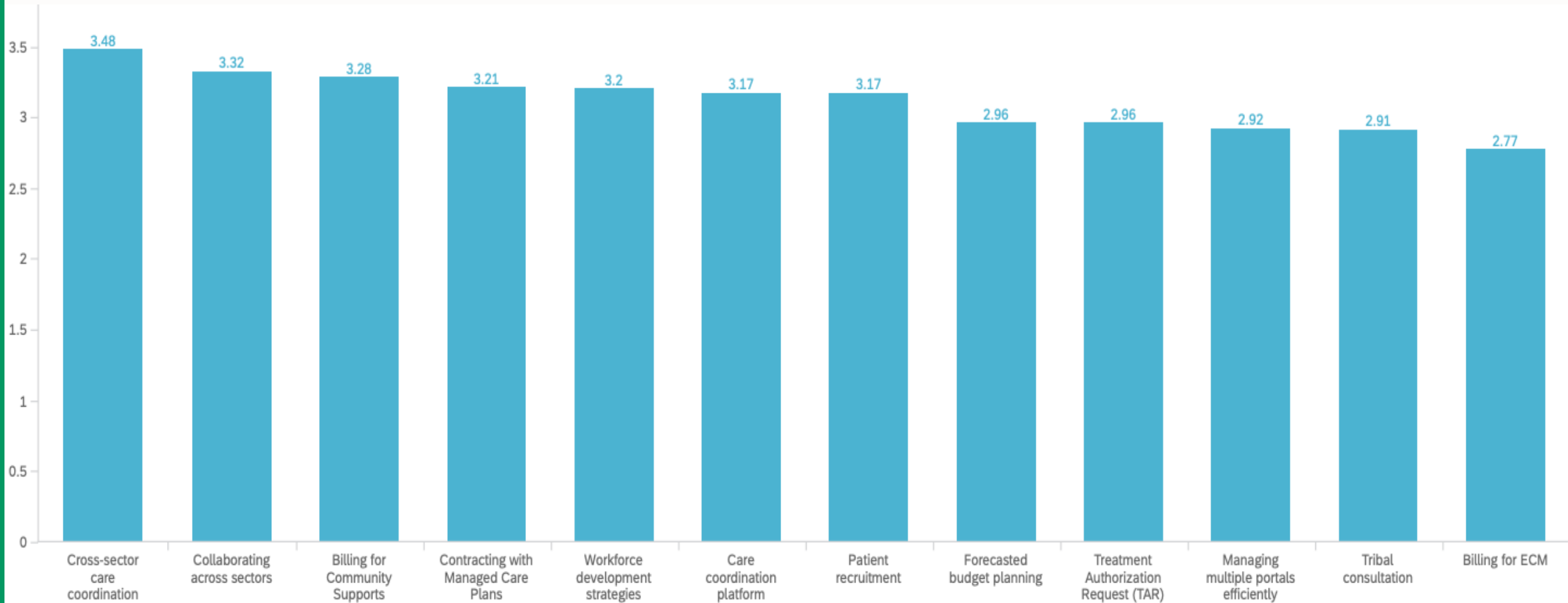
# Please rate your knowledge of the following topics.







# Please rate your level of interest in learning more about each topic.





**Questions?**



# Asset & System Mapping



# Asset & System Mapping

*Responding to what we heard in Listening Sessions*

*You asked:*

Who is doing what  
in the Medi-Cal  
delivery system?

*PHIL's answer:*

Ask, collect info, map,  
share!

**CAUTION**

**Work in progress**

CLOSING FUSE  
4 AMP

CLOSING FUSE



# Asset & System Mapping Activity

## Objectives:

- Increase awareness of regional assets and who is engaged in the Medi-Cal delivery system.
- Identify at least 2 takeaways or major themes to share.
- Identify and share one asset available in the region.

## Agenda:

- Connect with a partner
- Review activity instructions & concepts
- Small group work
- Lunch
- Large group discussion
- Closing



# **What do you consider an 'asset'?**

# **Which community assets do you**

# **most value?**

Discuss with a Partner



# Community Assets Defined

**Community assets** for health are the collective resources individuals and communities have at their disposal to advance the health and well-being of individuals and communities. This includes organizations, programs, services, relationships, associations, individuals, skills, knowledge, connections, or other resources that could be of use for individuals and communities seeking to advance their health and well-being.

**In the CPI Planning & Asset Mapping Survey, we captured assets related to:**

- Individual/institutional knowledge and resources
- Services offered (including capacities)
- Populations served





# Mapping Community Assets

With network maps



# Activity Overview

**In your small groups, identify volunteers for the following roles:**

- a. **Scribe** – fills out worksheet
- b. **Spokesperson** – shares major themes and takeaways with large group.

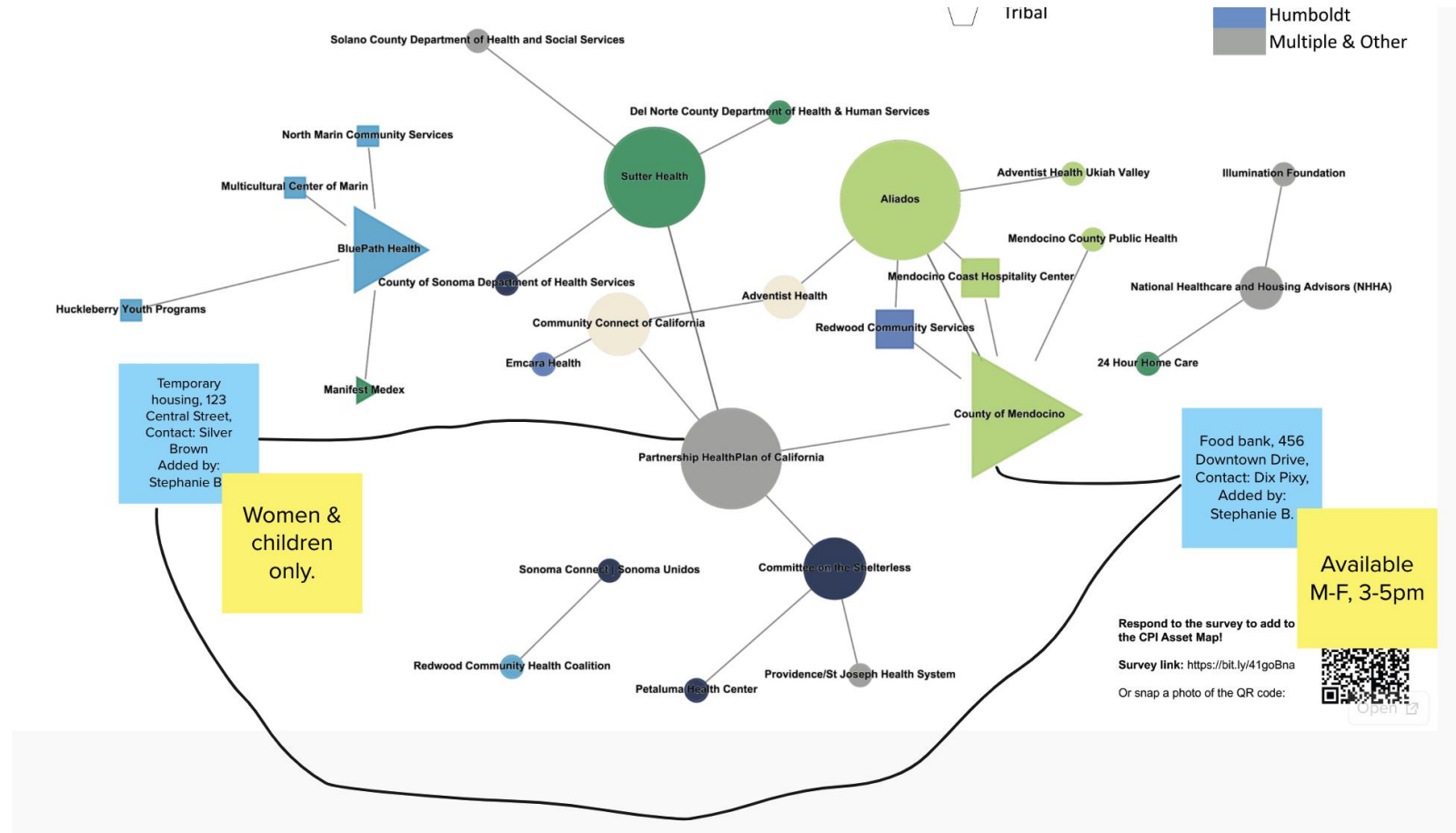
**Take a few minutes to review the maps silently and reflect on what you notice or wonder.**

**Use sticky notes to add your thoughts to the map:**

- a. Use **blue** stickies for **assets**. Include as much information about the asset as you can (description of the asset, how to access the asset, your name and contact info).
- b. Use **yellow** stickies to add **notes** about assets. Notes might be questions, recommendations, useful information, or corrections (wrong name, categorization, etc.).
- c. Use **markers** to draw known **linkages** between organizations/tribes.



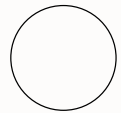
# Adding to the Map



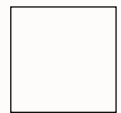


# Interpreting Maps

## Shapes = Representation



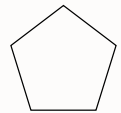
Health



Social (non-profit,  
community services)



Other (public,  
business, education)

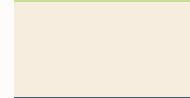


Tribal

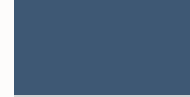
## Colors = Location



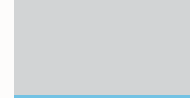
Mendocino



Lake



Sonoma



Napa



Marin



Del Norte



Humboldt



Multiple & Other



# Notes About Network Maps & Concepts



This is not a pipe nor a territory



# What is a network?

A collection of 3 or more entities that are interconnected with links. For example:

- Web pages that link to each other
- People who are friends
- Organizations that undertake collaborative projects





# Moving from Networks to Systems

## NETWORK

A group or system of interconnected people or things.

- May contain multiple systems
- May have no purpose
- May be unclear who is participating

## SYSTEM

A set of connected things or parts forming a complex whole with a specific purpose.







# Activity Overview, continued...

## **Discuss with your small group:**

- a. What do you notice? What do you wonder?
- b. Who or what is missing from the map? Why are they missing from the map (e.g., missing data, not involved, something else...)?
  - i. How can they be engaged?
- c. What barriers are you experiencing when exchanging referrals or data for ECM and Community Supports?
  - i. What are possible solutions for overcoming these barriers?
- d. What new assets or linkages are needed to support your ability to deliver Enhanced Care Management (ECM) and Community Supports?
- e. How can you and other leaders in your organization/tribe/community use this information?


## **Prepare to share with the large group:**

- a. Identify at least 2 takeaways or major themes to share.
- b. Decide on one asset available in your region that you want everyone to know about.

**[LUNCH BREAK!]**

**Spokesperson** shares takeaways and featured asset with large group.

**Scribe** completes worksheet based on group discussion and returns to PHIL staff.



# Asset & System Mapping Activity

Supporting Resources



# CPI Aim Statement & Readiness Roadmap



## Collaborative Planning & Implementation Aim Readiness Roadmap and Aim Statement

**Aim Statement:** The PATH Collaborative Planning and Implementation (CPI) initiative will support the advancement of CPI participants at least one step along the Readiness Roadmap to successfully implement Enhanced Care Management (ECM) and Community Supports services within the Medi-Cal delivery system under CalAIM through collaborative solutions that expand CPI participants' capacity and infrastructure needed to move towards an equitable, coordinated, and accessible Medi-Cal system by Dec 31, 2023.

## Readiness Roadmap

WHERE IS OUR ORGANIZATION ON THE READINESS ROADMAP?





## CPI Participatory Asset & System Mapping Activity

### Instructions

#### OBJECTIVES

- Increase awareness on what assets exist and who is engaged in the Medi-Cal delivery system.
- Identify at least 2 takeaways or major themes to share.
- Identify one asset available in the region to share.

#### INSTRUCTIONS

1. In your small groups, identify volunteers for the following roles:
  - a. **Scribe** – fills out worksheet
  - b. **Spokesperson** – shares major themes and takeaways with large group.
2. Take a few minutes to review the maps silently and reflect on what you notice or wonder.
3. Use sticky notes to add your thoughts to the map:
  - a. Use **blue** stickies for **assets**. Include as much information about the asset as you can (description of the asset, how to access the asset, your name and contact info).
  - b. Use **yellow** stickies to add **notes** about assets. Notes might be questions, recommendations, useful information, or corrections (wrong name, categorization, etc.).
  - c. Use **markers** to draw known **linkages** between organizations/tribes.
4. Discuss with your small group:
  - a. What do you notice? What do you wonder?
  - b. Who or what is missing from the map? Why are they missing from the map (e.g., missing data, not involved, something else...)?
    - i. How can they be engaged?
  - c. What barriers are you experiencing when exchanging referrals or data for ECM and Community Supports?
    - i. What are possible solutions for overcoming these barriers?
  - d. What new assets or linkages are needed to support your ability to deliver Enhanced Care Management (ECM) and Community Supports?
  - e. How can you and other leaders in your organization/tribe/community use this information?
5. Prepare to share with the large group:
  - a. Identify at least 2 takeaways or major themes to share.
  - b. Decide on one asset available in your region that you want everyone to know about.
6. **Spokesperson** shares takeaways and featured asset with large group.
7. **Scribe** completes worksheet based on group discussion and returns to PHIL staff.



# Instructions



# Reference Sheet



## CPI Participatory Asset & System Mapping Activity Reference Sheet

**Community assets** for health are the collective resources individuals and communities have at their disposal to advance the health and well-being of individuals and communities. This includes organizations, programs, services, relationships, associations, individuals, skills, knowledge, connections, or other resources that could be of use for individuals and communities seeking to advance their health and well-being.

### INDIVIDUAL/ORGANIZATIONAL RESOURCES

- Client/patient recruitment and retention
- Community connections
- Data resources (e.g., data sets, collection, and/or analysis)
- Facilitation/leadership
- In-kind resources (e.g., meeting space, printing)
- IT/web resources (e.g., software access, server space, web site development)
- Communications resources (e.g., newsletter announcements, blog posts, social media)
- Training or technical assistance
- Paid staff or staff sharing
- Volunteers or volunteer staff

### SERVICES

- Addiction treatment
- Adult education
- Adverse Childhood Experiences (ACEs) screening
- Asthma remediation
- Behavioral health
- Community transition services/nursing facility transition to a home
- Criminal justice and re-entry services
- Day habilitation programs
- Developmental referral
- Developmental screening
- Diabetes prevention/self-management
- Domestic violence support
- Elder care
- Employment assistance
- Enhanced Care Management (ECM)
- Environmental accessibility adaptations (home modifications)
- Employment assistance
- Family planning
- Finding culturally appropriate interventions/approaches
- Health education
- Health insurance assistance
- Health system navigation
- Home visits
- Housing assistance
- Housing deposits
- Housing tenancy and sustaining services
- Housing transition navigation services
- Immunization referral
- Immunization screening
- Legal/civil assistance

### CPI Asset & System Mapping Activity



- Life skills training
- Medical home enrollment
- Medical referral
- Medical treatment
- Medically-supportive food/meals/medically tailored meals
- Medication management
- Medication-assisted treatment
- Nursing facility transition/diversion to assisted living facilities
- Patient advocacy
- Peer counseling and support
- Personal care and homemaker services
- Postpartum care
- Pregnancy care
- Recuperative care (medical respite)
- Respite services
- Screen for pre-existing conditions
- Short-term post-hospitalization housing
- Smoking/tobacco cessation
- Sobering centers
- Social service/community resource referral
- Transportation to/from appointments
- Trauma-informed care
- Wrap-around case conferencing

### ASSETS FOR ECM POPULATIONS OF FOCUS:

- Individuals experiencing homelessness
- Individuals at risk for avoidable hospital or emergency department (ED) utilization
- Individuals with serious mental health and/or substance use disorder (SUD) needs
- Individuals transitioning from incarceration
- Adults living in the community and at risk for Long Term Care (LTC) institutionalization
- Adult nursing facility residents transitioning to the community
- Children and youth enrolled in California Children's Services (CCS) or CCS Whole Child Model (WCM) with additional needs beyond the CCS condition
- Children and youth involved in child welfare
- Individuals with intellectual or developmental disabilities (I/DD)
- Pregnant and postpartum individuals; Birth equity population of focus

### Respond to the survey to add to the CPI Asset Map!

Survey link: <https://bit.ly/41goBna>

Or snap a photo of the QR code:





# Worksheet



## CPI Participatory Asset & System Mapping Activity Worksheet

Scribes, please complete this worksheet based on group discussion and return to PHIL staff.

Key reflections from group discussion:

- 1.
- 2.
- 3.

### IDENTIFYING & FILLING GAPS

Who or what is missing from the map?	Why are they missing from the map?	How can they be engaged?

### BARRIERS & SOLUTIONS

What barriers are you experiencing when exchanging referrals or data for ECM and Community Supports?	What are possible solutions for overcoming these barriers?

### CPI Asset & System Mapping Activity



Barriers, continued...	Solutions, continued...

What new assets or linkages are needed to support your ability to deliver Enhanced Care Management (ECM) and Community Supports?

How can you and other leaders in your organization/tribe/community use this information?

Takeaways / major themes:

- 1.
- 2.

Asset that everyone should know about:



# Kumu Maps

Access the map here:

<https://bit.ly/3UIyHLs>



Overview Discussions

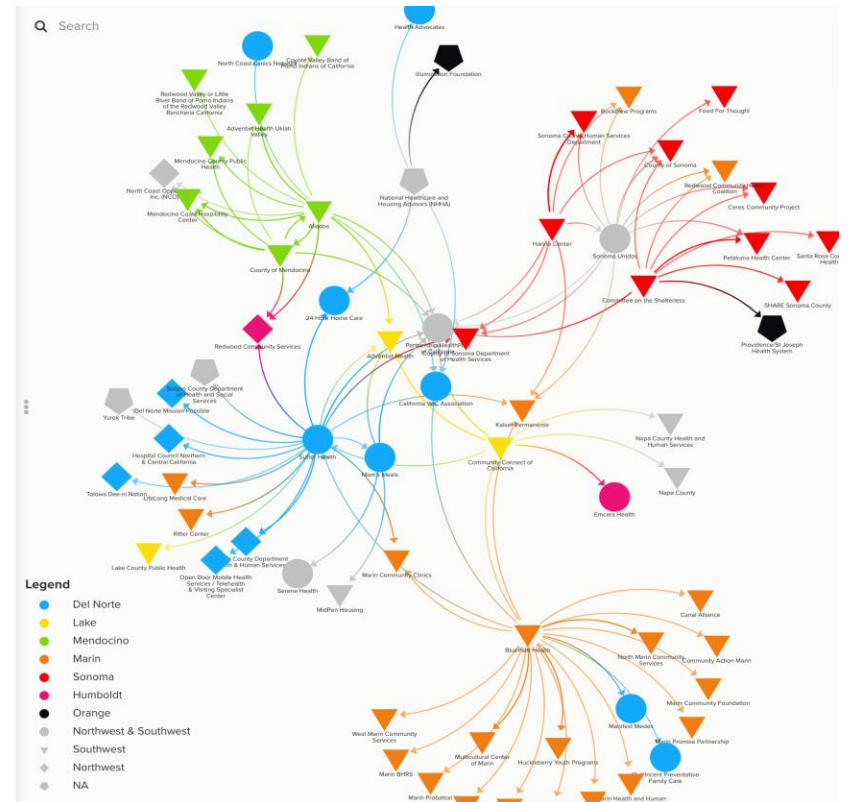


## PATH CPI SOUTHWEST NETWORK

The PATH CPI Southwest Asset map shows all the network data collected through the PATH CPI Collaborative Planning Survey 2023. This survey helps inform cross-sector care coordination efforts in Northwest and Southwest California by:

- Informing collaborative planning among cross-boundary partners.
- Creating an interactive directory of your region's network of Enhanced Care Management (ECM) providers, Community Supports providers, and other types of providers, resources, and services that support the PATH initiative, other CalAIM initiatives, or entities participating in the Medi-Cal system in the Northwest and Southwest regions of Northern California.

In the Northwest region: A total of 177 connections were reported among 113 organizations and tribes engaged in the CPI: 101 collaboration linkages, 28 data exchange linkages, and 48 referral linkages. All identified organization, counties, and tribal nations, and their linkages and shown in the network map to the right. Linkages were determined from responses received in the PACTH CPI Collaborative Planning Survey. If you would like your





# Ready, set, go!

- In-person:
  - 6-8 people per table
  - PHIL facilitators: Max, Jessica, Rachel, Kathryn, Stephanie
- Online:
  - 4-6 people per Mural room
  - PHIL facilitators: Seun, Esmeralda, Stefani
- Tools:
  - System map posters
  - Activity handouts
  - Supplies: markers, sticky notes
  - Kumu maps





# SW Update

**Janelle Ramirez**

ECM Program Manager



**Questions?**



# Next Steps

- Asset & System Mapping
  - Please respond to the CPI Planning & Asset mapping survey!
  - PHIL will update Asset Maps with new information by mid-May and embed as public resources on the PHIL CPI website.
  - Develop workflow for keeping maps up to date?
- Please complete the Post Event Survey to receive your \$25 gift card or to submit for mileage reimbursement.
- Check out the PATH Collaborative Planning and Implementation page on the PHIL website: <https://pophealthinnovationlab.org/projects/path/>
- Next CPI regional meeting is virtual. Calendar holds will be updated with a Zoom link
  - Southwest Region- May 24, 1:00 – 2:30 pm



# Thank You!

Feel free to contact our CPI team:

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Program Manager

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**Jessica Sanchez**

Project Coordinator

[jsanchez2@phi.org](mailto:jsanchez2@phi.org)



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